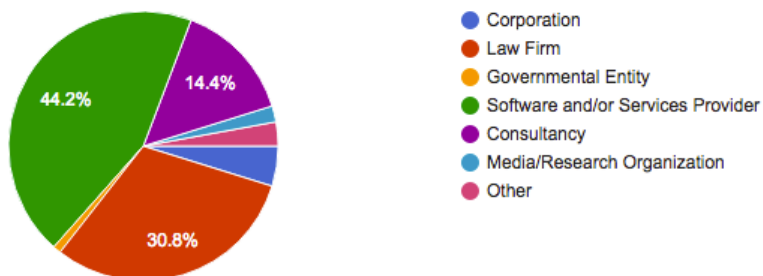


Spring 2017 eDiscovery Business Confidence Survey

May 3, 2017: Unfiltered Survey Results and Original Survey Form

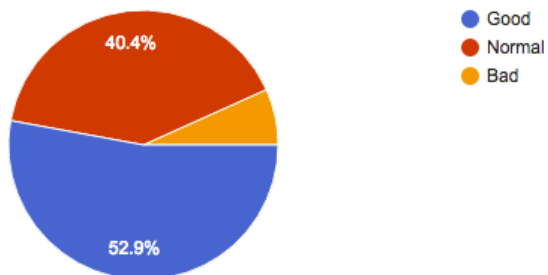
1. Which of the following segments best describes your business in eDiscovery?

(104 responses)



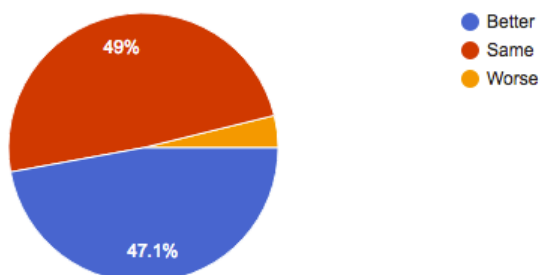
2. How would you rate the current general business conditions for eDiscovery in your segment?

(104 responses)



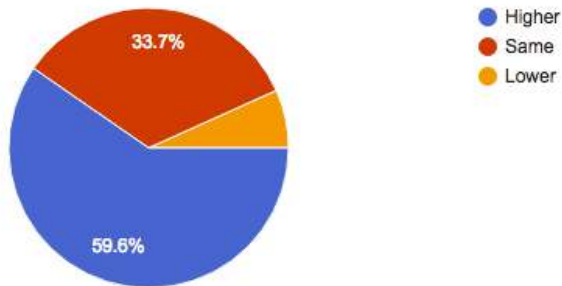
3. How do you think the business conditions will be in your segment six months from now?

(104 responses)



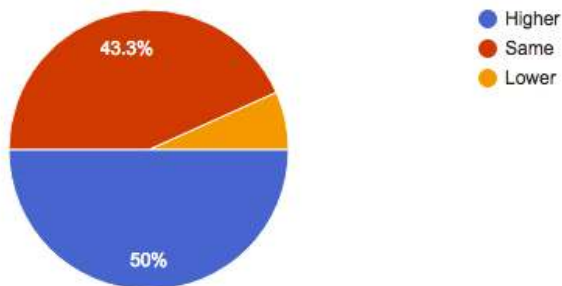
4. How would you guess revenue in your segment of the eDiscovery ecosystem will be six months from now?

(104 responses)



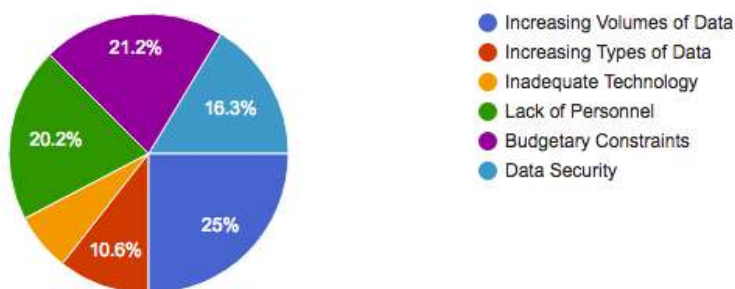
5. How would you guess profits in your segment of the eDiscovery ecosystem will be six months from now?

(104 responses)



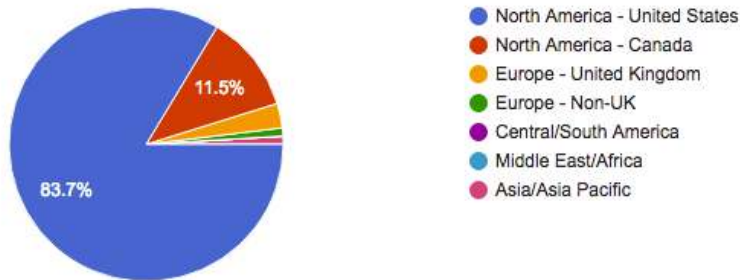
6. Of the six items presented below, what is the issue that you feel will most impact the business of eDiscovery over the next six months?

(104 responses)



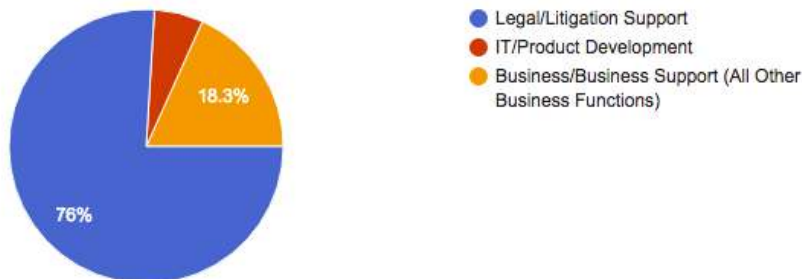
7. In which geographical region do you primarily conduct eDiscovery-related business?

(104 responses)



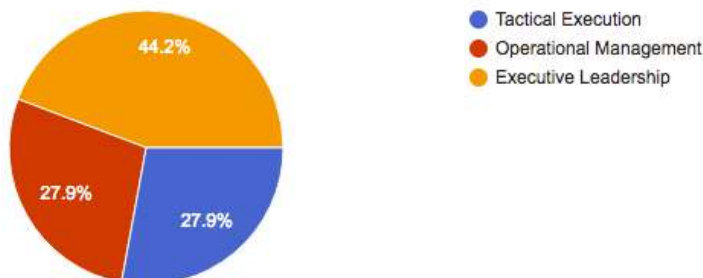
8. What area best describes your primary function in the conduct of your organization's eDiscovery-related business?

(104 responses)



9. What area best describes your level of support in the conduct of your organization's eDiscovery-related business?

(104 responses)



eDiscovery Business Confidence Survey

Spring 2017

Initiated in January of 2016, the eDiscovery Business Confidence Survey is a non-scientific quarterly survey designed to provide insight into the business confidence level of individuals working in the eDiscovery ecosystem. The survey consists of nine multiple choice questions focused on factors related to the creation, delivery, and consumption of eDiscovery products and services.

The anonymous survey is open to legal, business, and information technology professionals operating in the eDiscovery ecosystem and individuals are invited to participate via the ComplexDiscovery blog, via social media, and via direct email invitations.

Please complete all questions below to have your business confidence level included in the Spring 2017 survey. The survey is completely anonymous with only the aggregate results being shared via ComplexDiscovery.

Thank you for sharing your expertise and opinion.

1. Which of the following segments best describes your business in eDiscovery? *

Part of the eDiscovery ecosystem where your organization resides.

- Corporation
- Law Firm
- Governmental Entity
- Software and/or Services Provider
- Consultancy
- Media/Research Organization
- Other...

2. How would you rate the current general business conditions for eDiscovery in your segment? *

Subjective feeling of business performance when compared with business expectations.

- Good
- Normal
- Bad

3. How do you think the business conditions will be in your segment six months from now? *

Subjective feeling of business performance when compared with business expectations.

- Better
- Same
- Worse

4. How would you guess revenue in your segment of the eDiscovery ecosystem will be six months from now? *

Revenue is the income generated from eDiscovery-related business activities.

- Higher
- Same
- Lower

5. How would you guess profits in your segment of the eDiscovery ecosystem will be six months from now? *

Profit is the amount of income remaining after accounting for all expenses, debts, additional revenue streams, and operating costs.

- Higher
- Same
- Lower

6. Of the six items presented below, what is the issue that you feel will most impact the business of eDiscovery over the next six months? *

Challenges that may directly impact the business performance of your organization.

- Increasing Volumes of Data
- Increasing Types of Data
- Inadequate Technology
- Lack of Personnel
- Budgetary Constraints
- Data Security

7. In which geographical region do you primarily conduct eDiscovery-related business? *

The location from which you are basing your business assessments.

- North America - United States
- North America - Canada
- Europe - United Kingdom
- Europe - Non-UK
- Central/South America
- Middle East/Africa
- Asia/Asia Pacific

8. What area best describes your primary function in the conduct of your organization's eDiscovery-related business? *

- Legal/Litigation Support
- IT/Product Development
- Business/Business Support (All Other Business Functions)

9. What area best describes your level of support in the conduct of your organization's eDiscovery-related business? *

- Tactical Execution
- Operational Management
- Executive Leadership

Email Address *

Short answer text

First Name *

Short answer text

Last Name *

Short answer text
