

Market Kinetics

eDiscovery Pricing Overview



Complex  Discovery

Pricing Overview

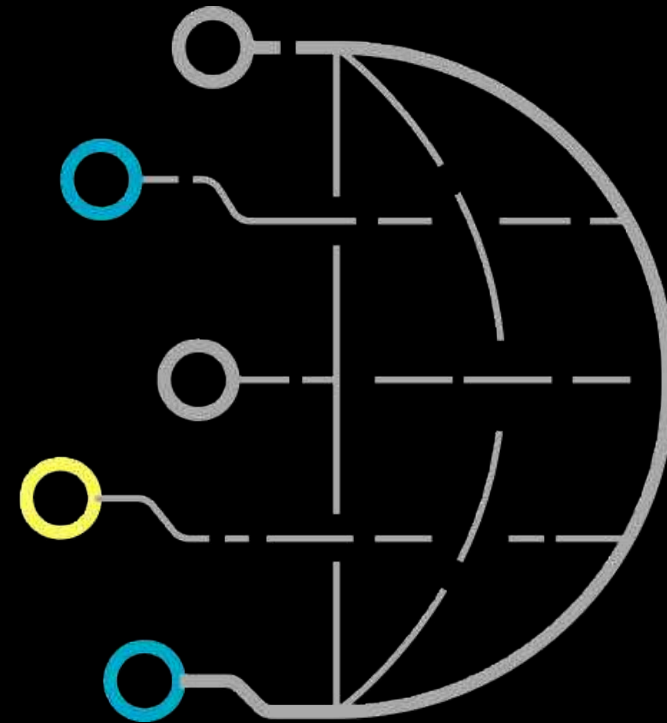
Background

Collection

Processing

Review

Context



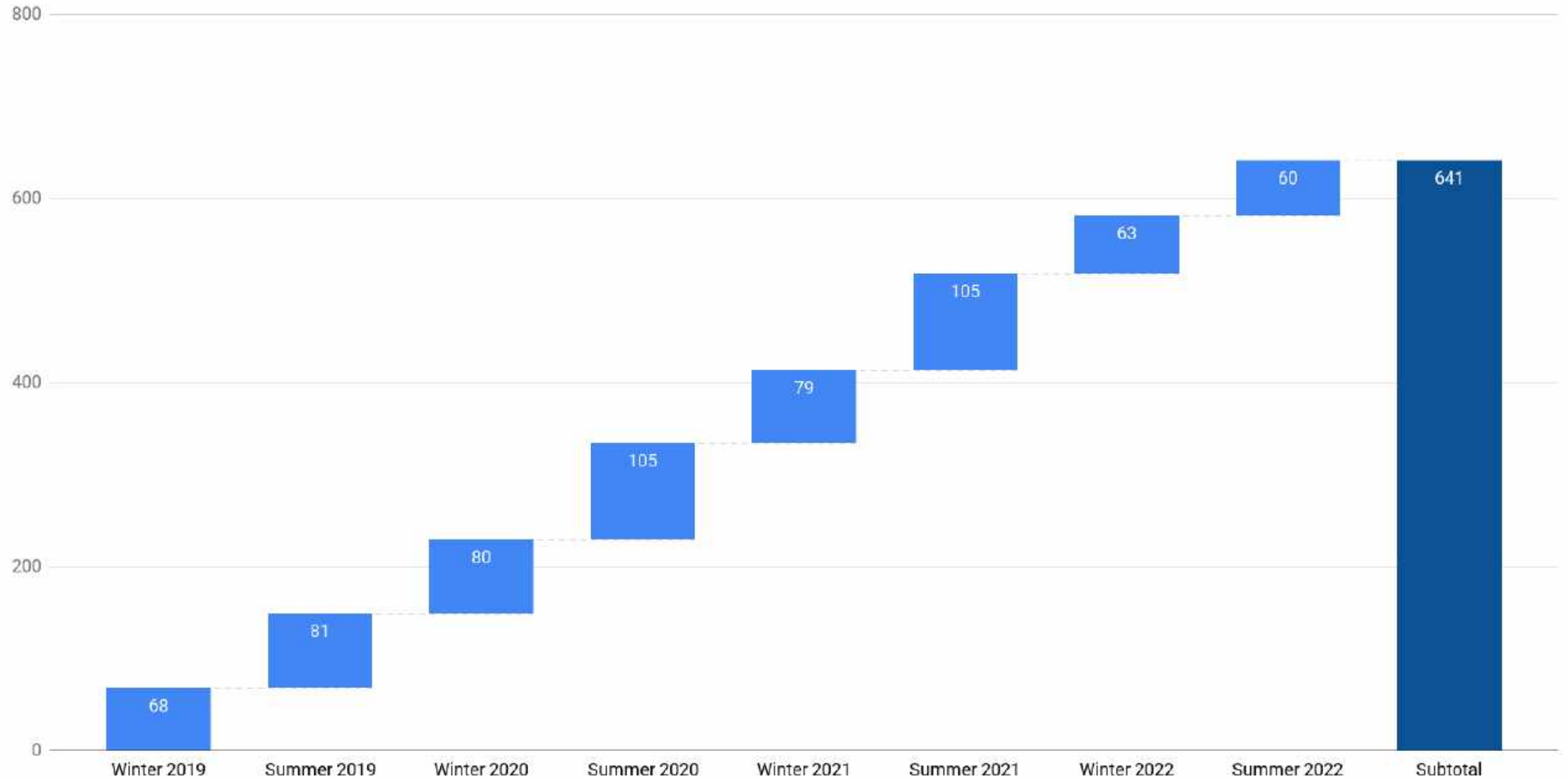


Background

Semi-Annual eDiscovery Pricing Surveys

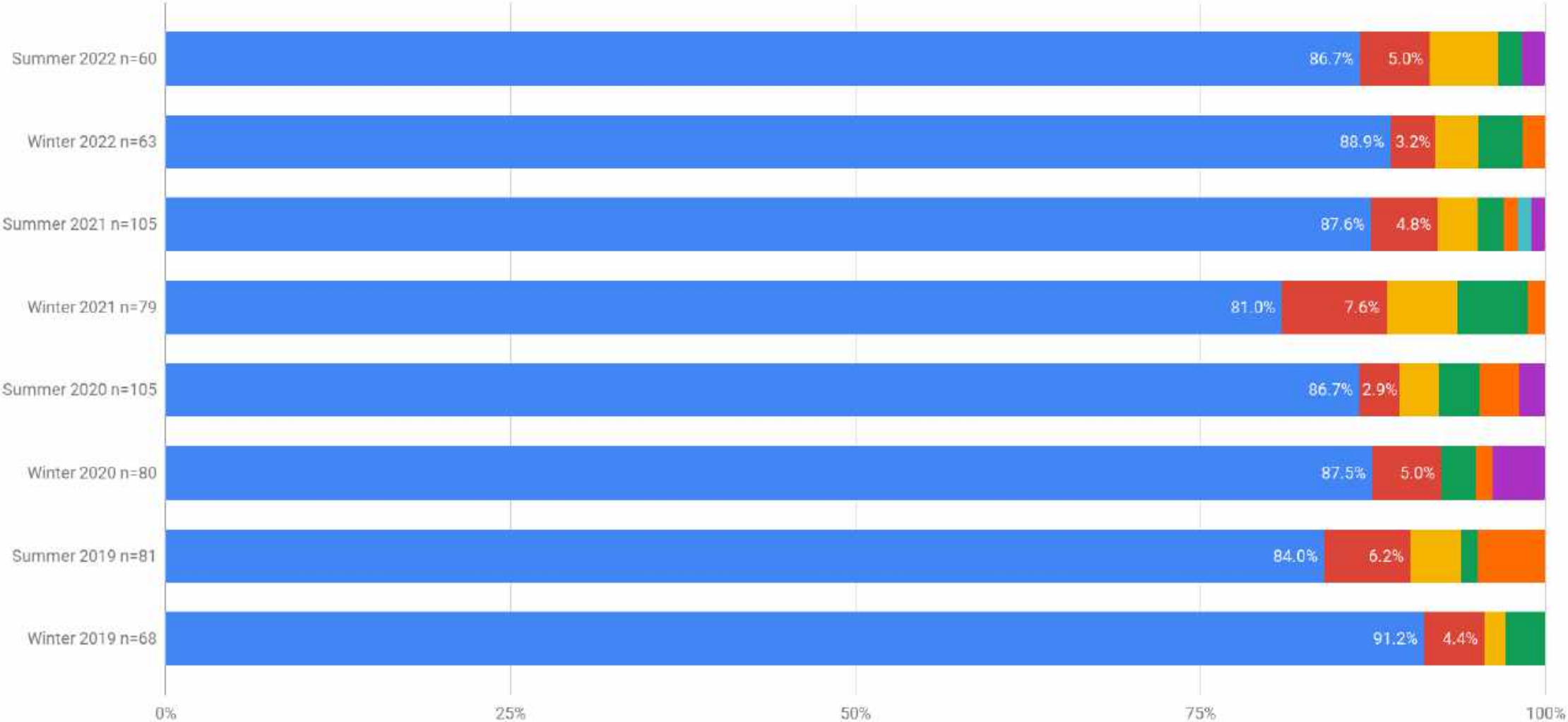


Survey Respondents (Individual and Aggregate Overview)



Survey Respondents by Geographic Region

■ North America (US)
 ■ North America (Canada)
 ■ Asia/Asia Pacific
 ■ Europe (UK)
 ■ Europe (Non-UK)
 ■ Central/South America
 ■ Middle East/Africa

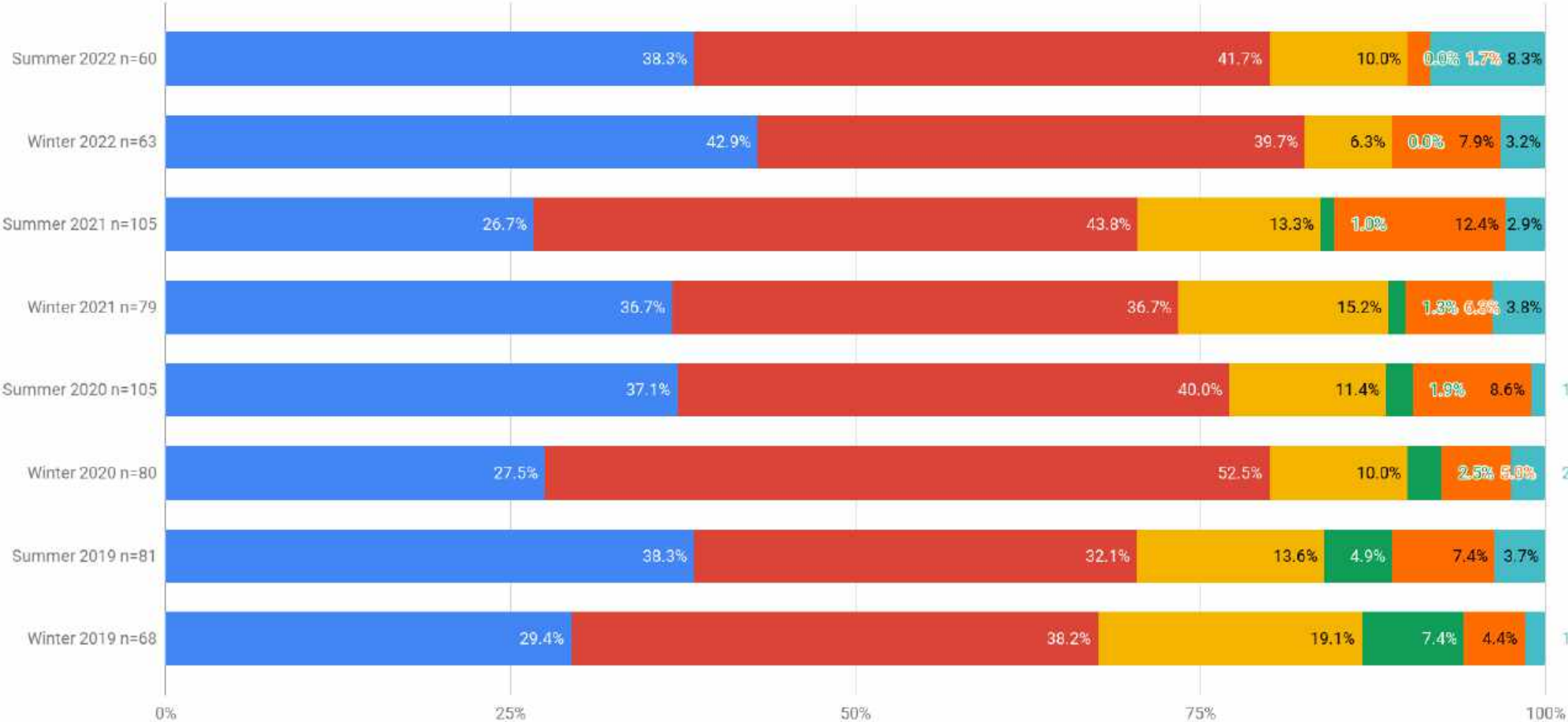


Background



Survey Respondents by Organizational Segment

■ Software/Service Provider
 ■ Law Firm
 ■ Consultancy
 ■ Governmental Entity
 ■ Corporation
 ■ Media/Research/Association

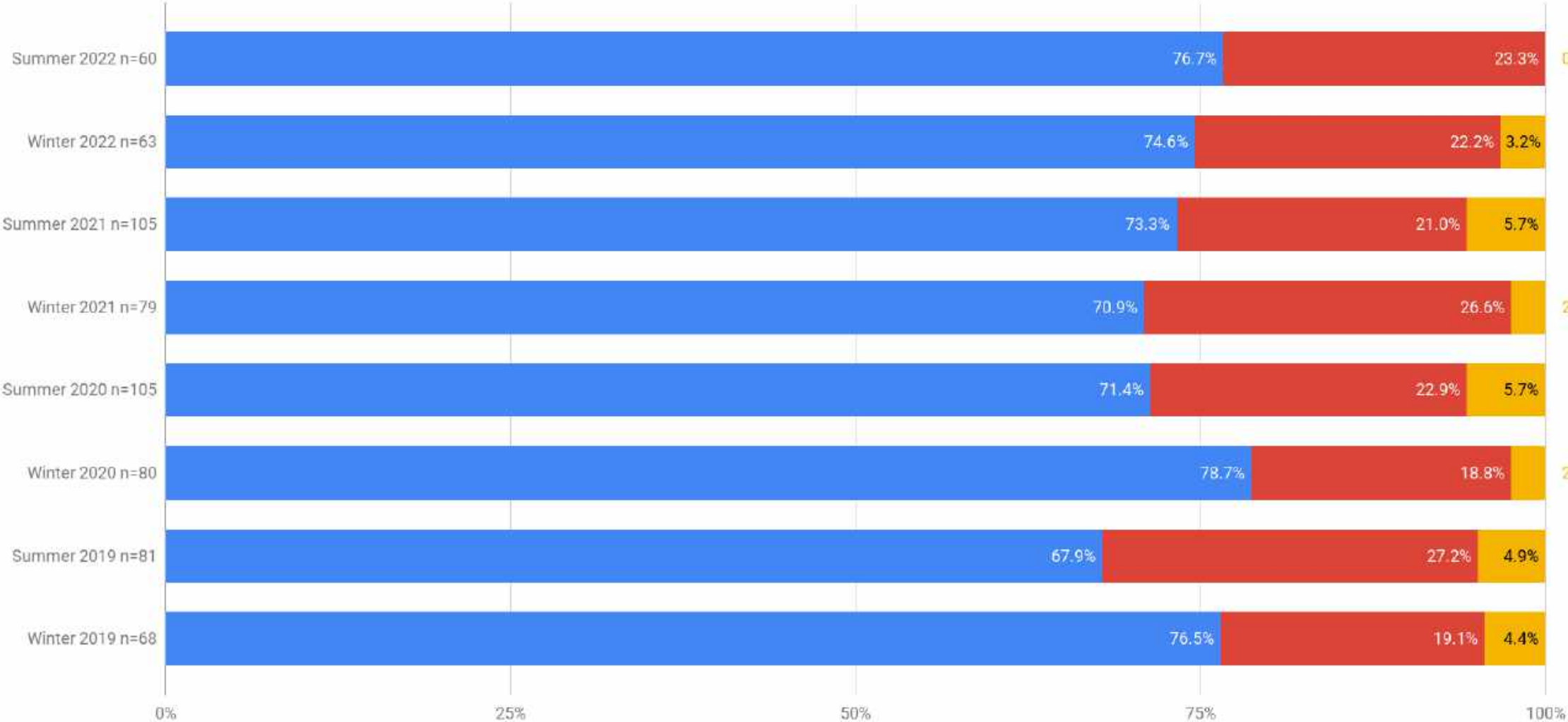


Background



Survey Respondents by Primary Function

■ Legal/Litigation Support ■ Business/Business Support ■ IT/Product Development



Background



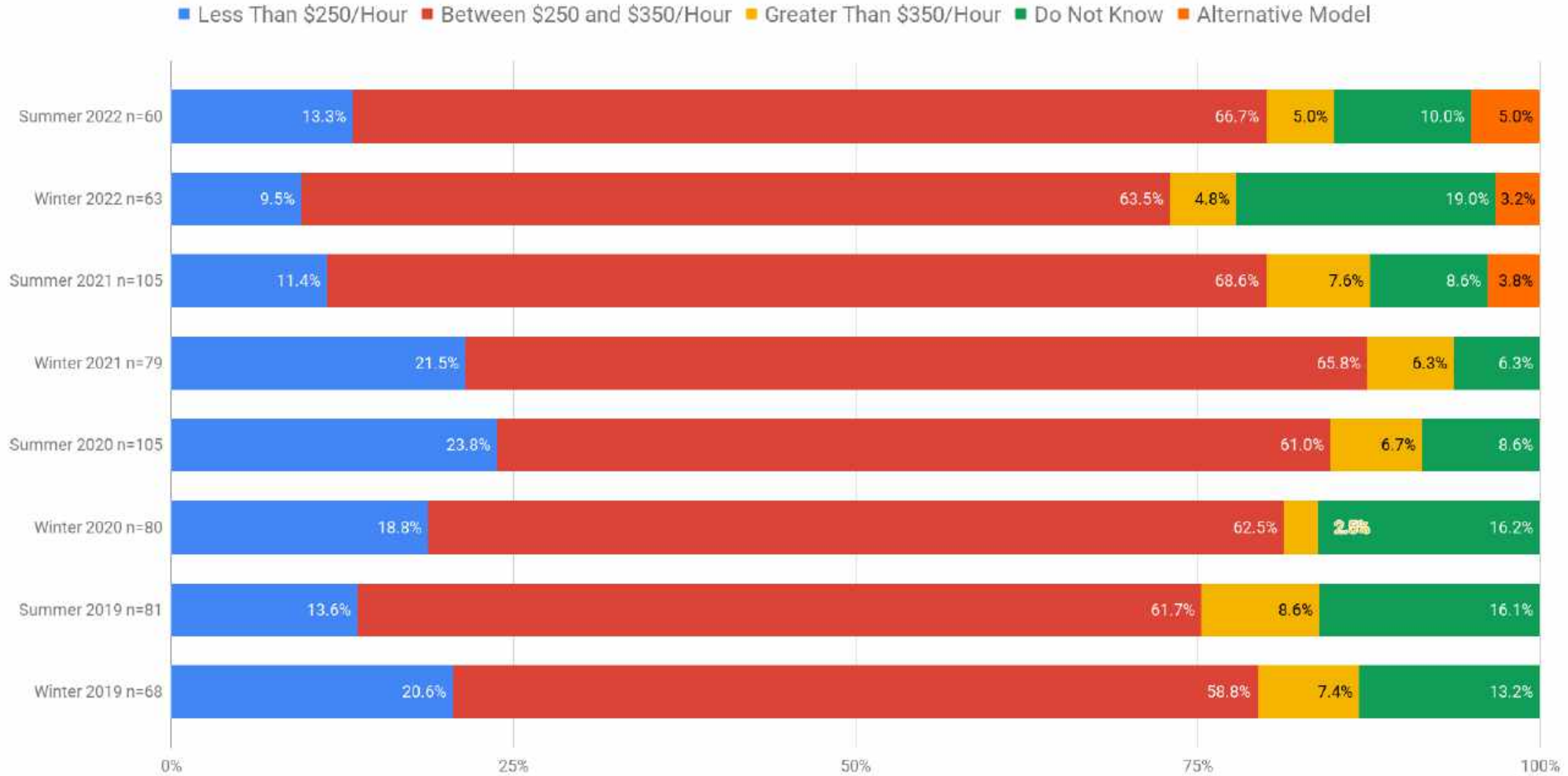


Pricing

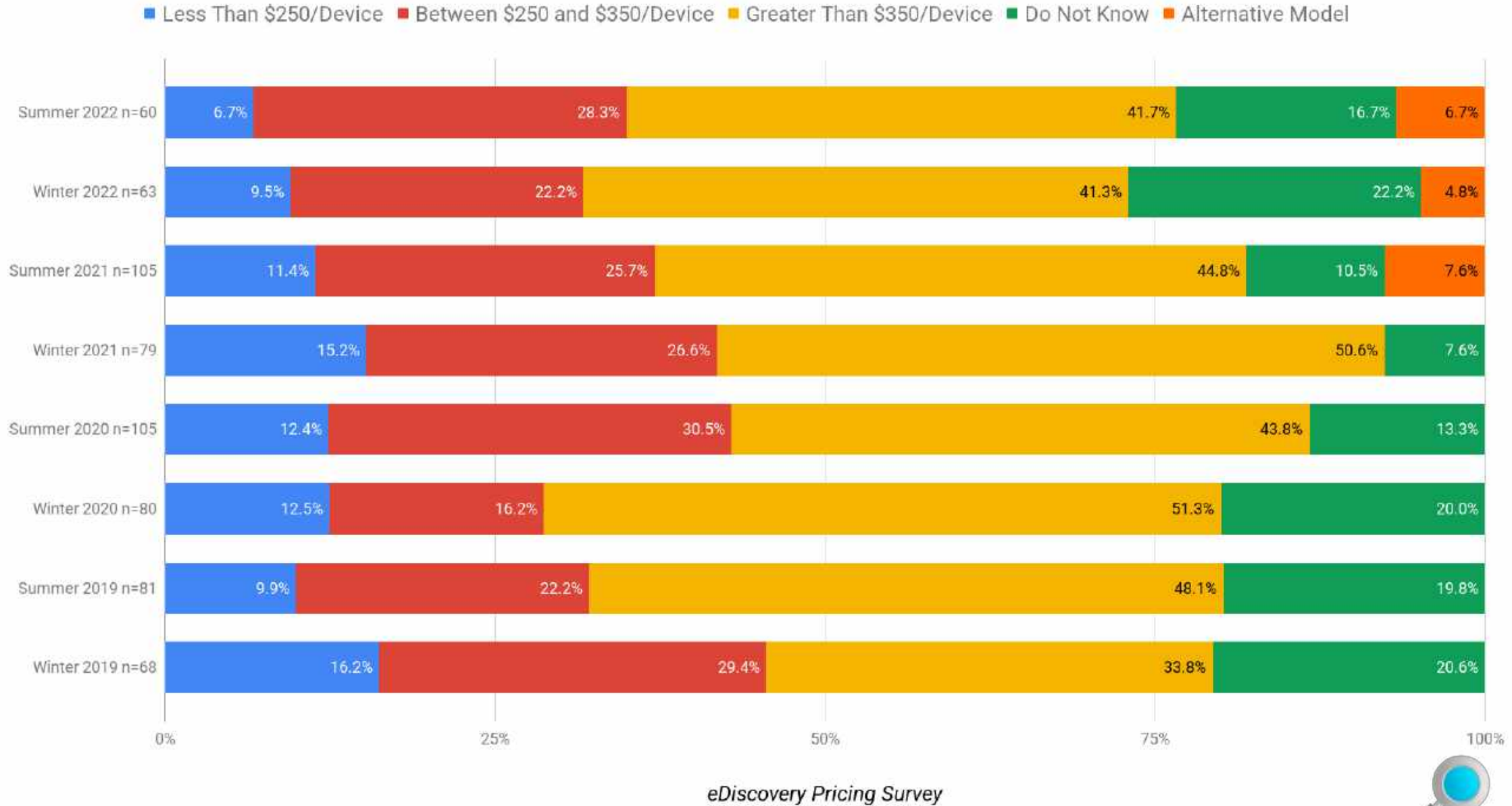
Semi-Annual eDiscovery Pricing Surveys



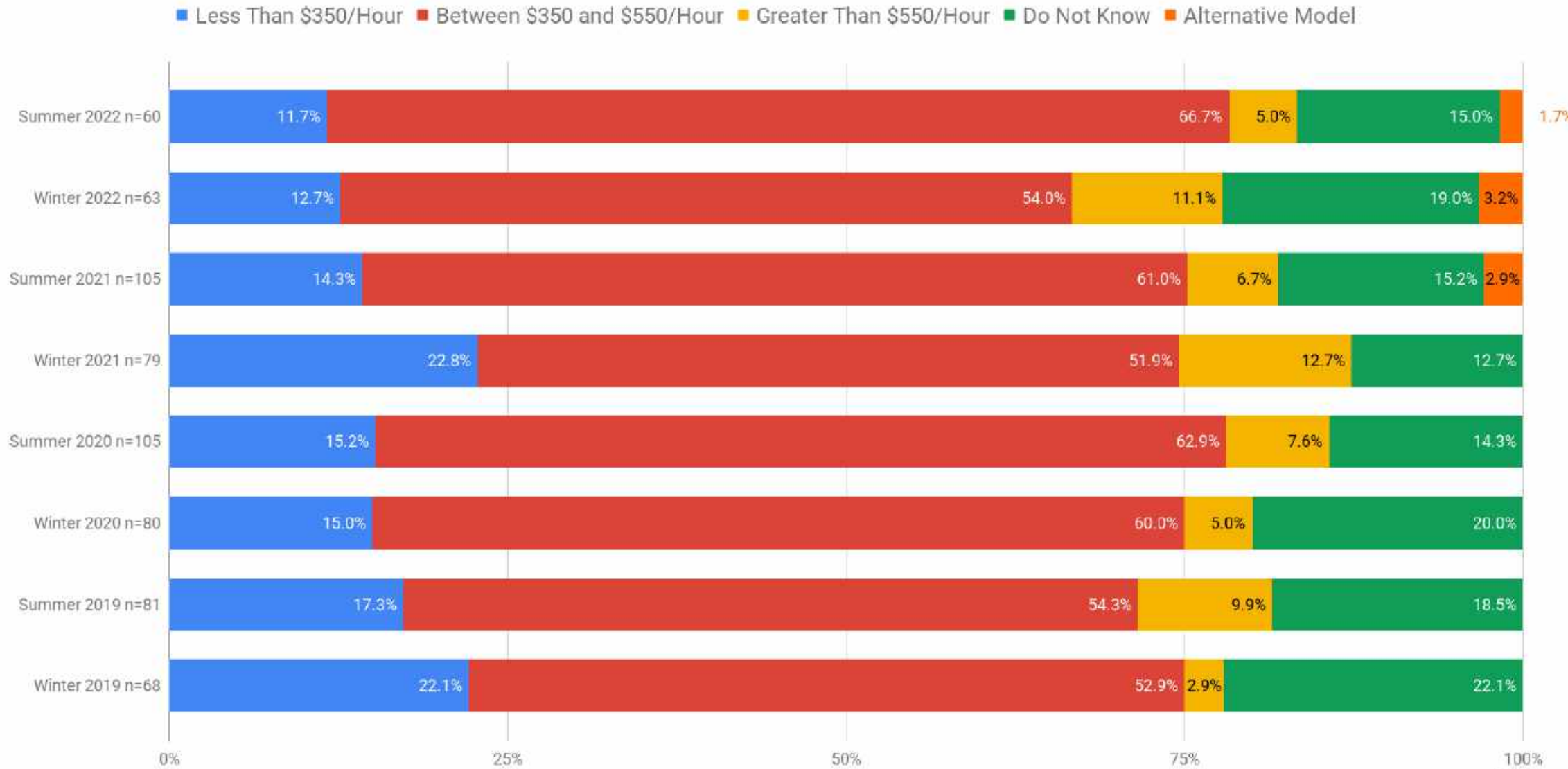
Collection Pricing: Per Hour Cost for a Collection by a Forensic Examiner



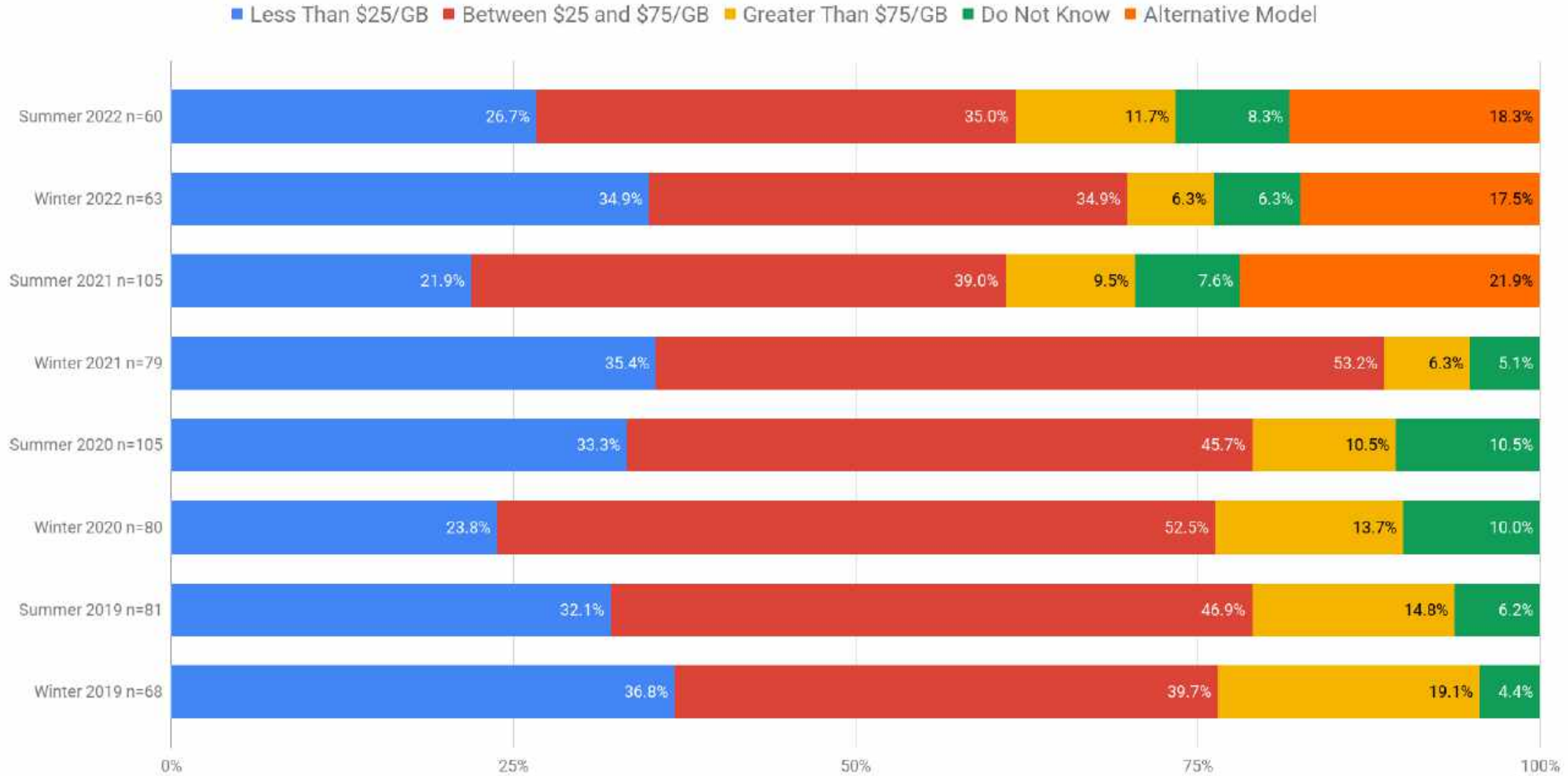
Collection Pricing: Per Device Cost for a Collection by a Forensic Examiner



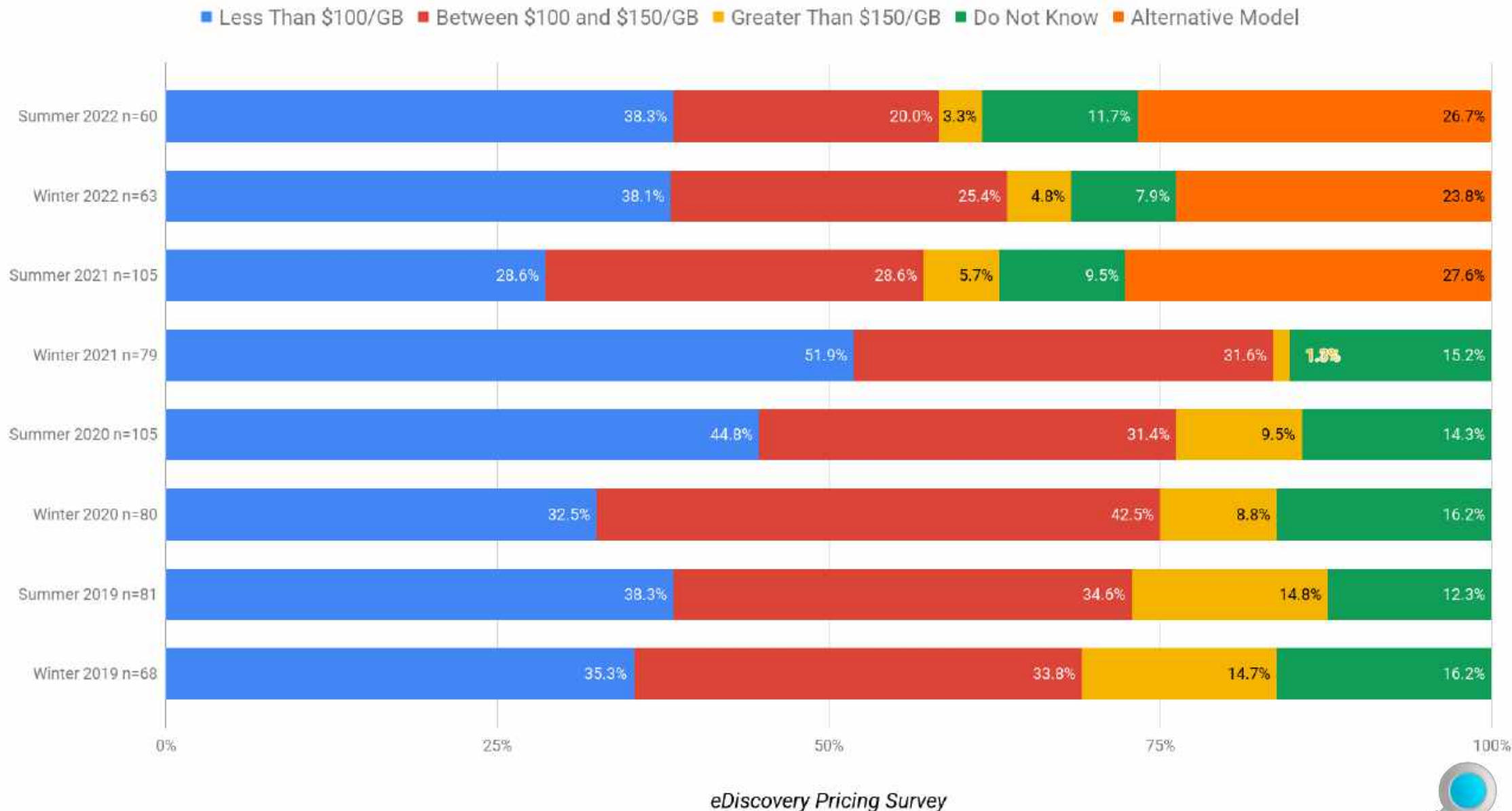
Collection Pricing: Per Hour Cost for Analysis and Expert Witness Support from a Forensic Examiner



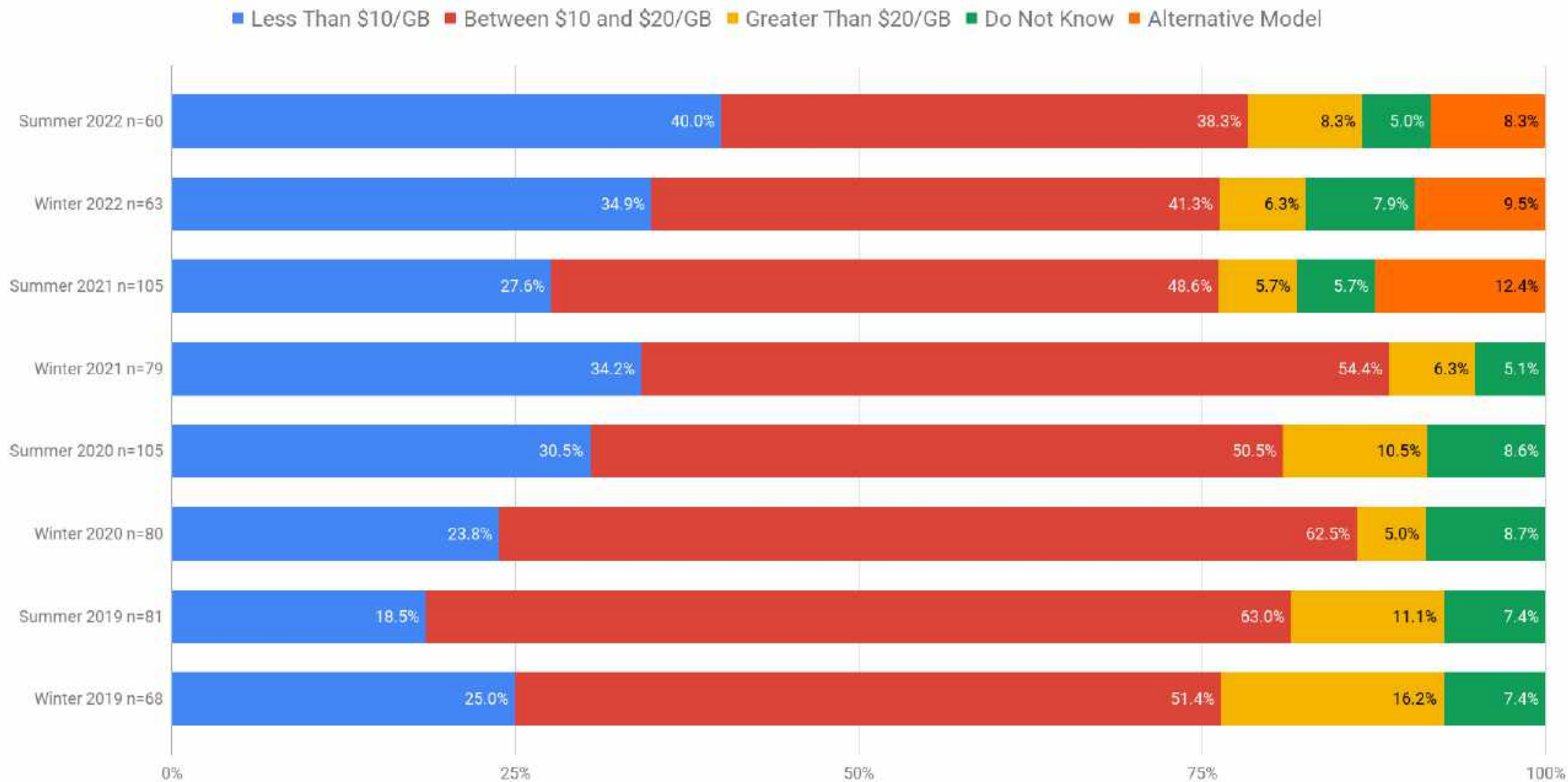
Processing Pricing: Per GB Cost to Process ESI Based on Volume at Ingestion



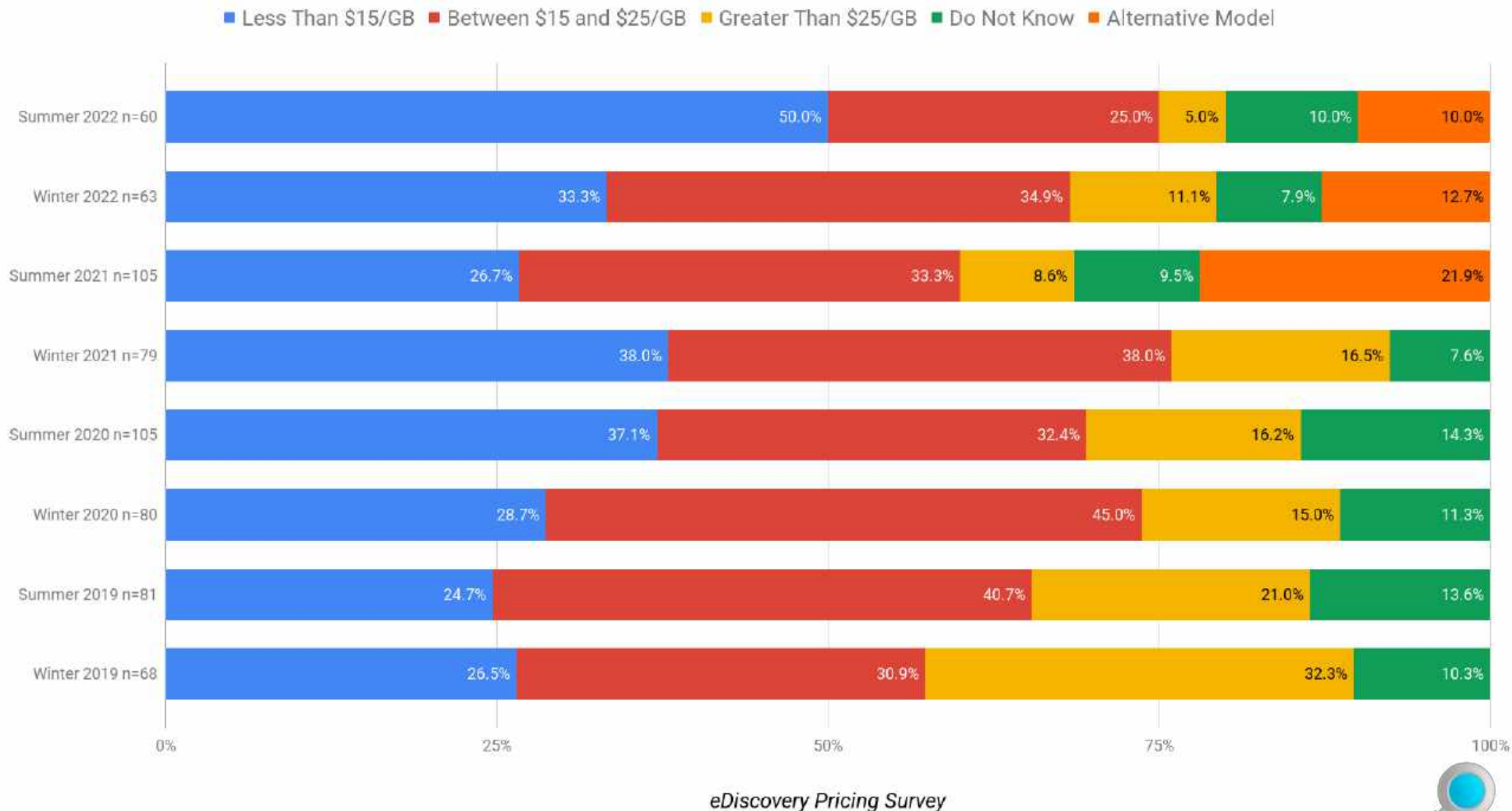
Processing Pricing: Per GB Cost to Process ESI Based on Volume at Completion of Processing



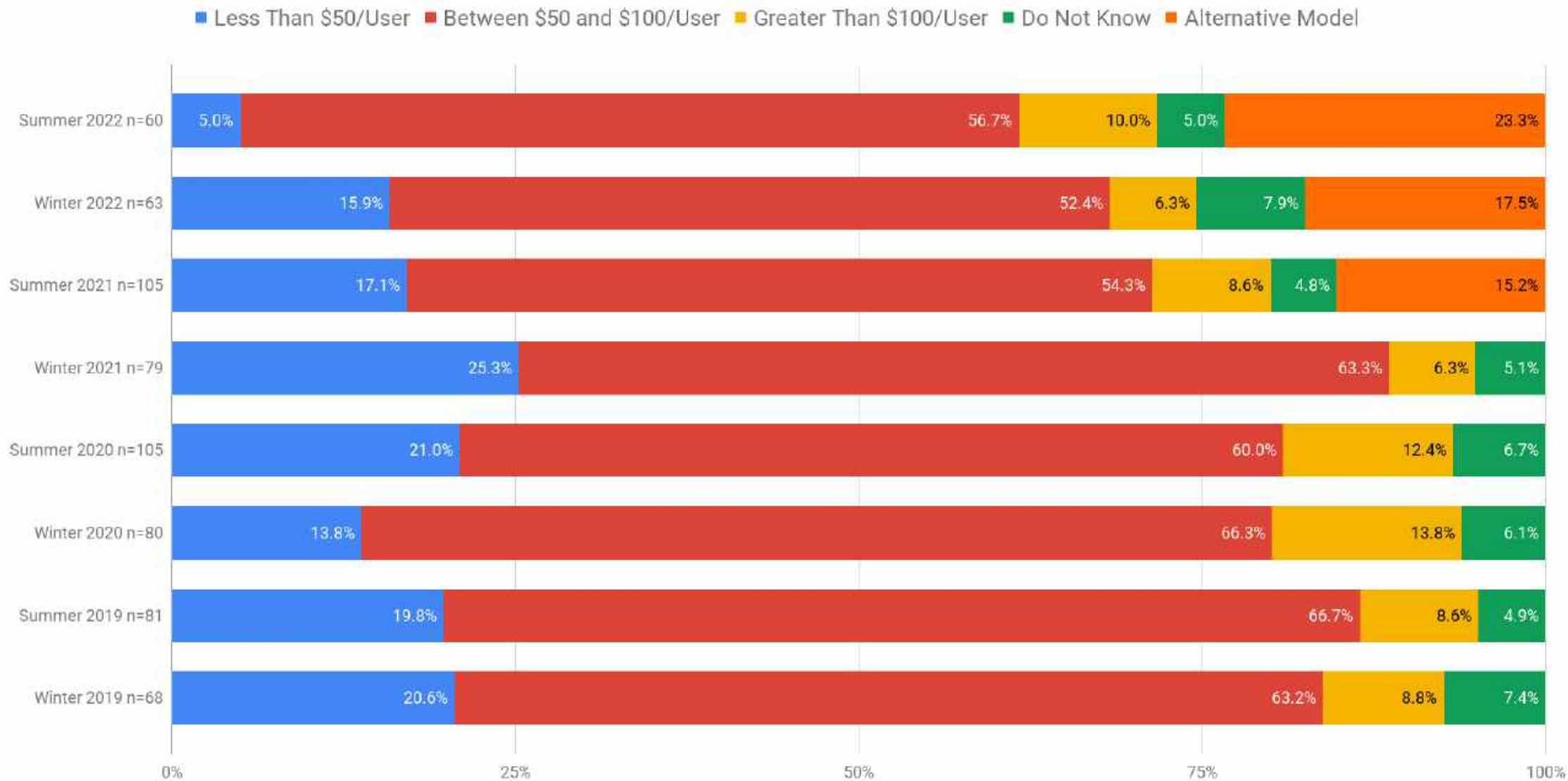
Processing Pricing: Per GB Cost Per Month to Host ESI without Analytics



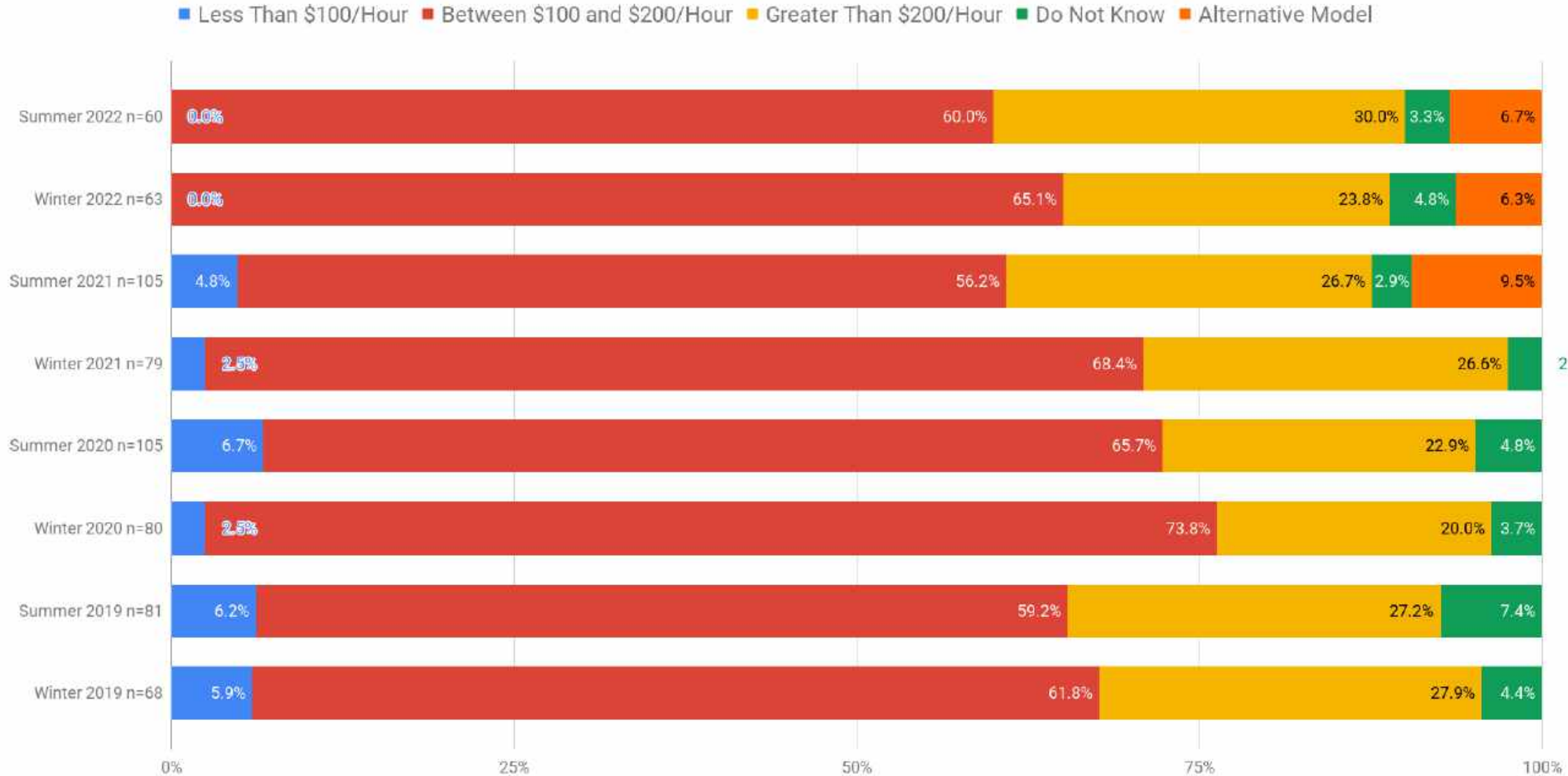
Processing Pricing: Per GB Cost Per Month to Host ESI with Analytics



Processing Pricing: User License Fee Per Month for Access to Hosted Data

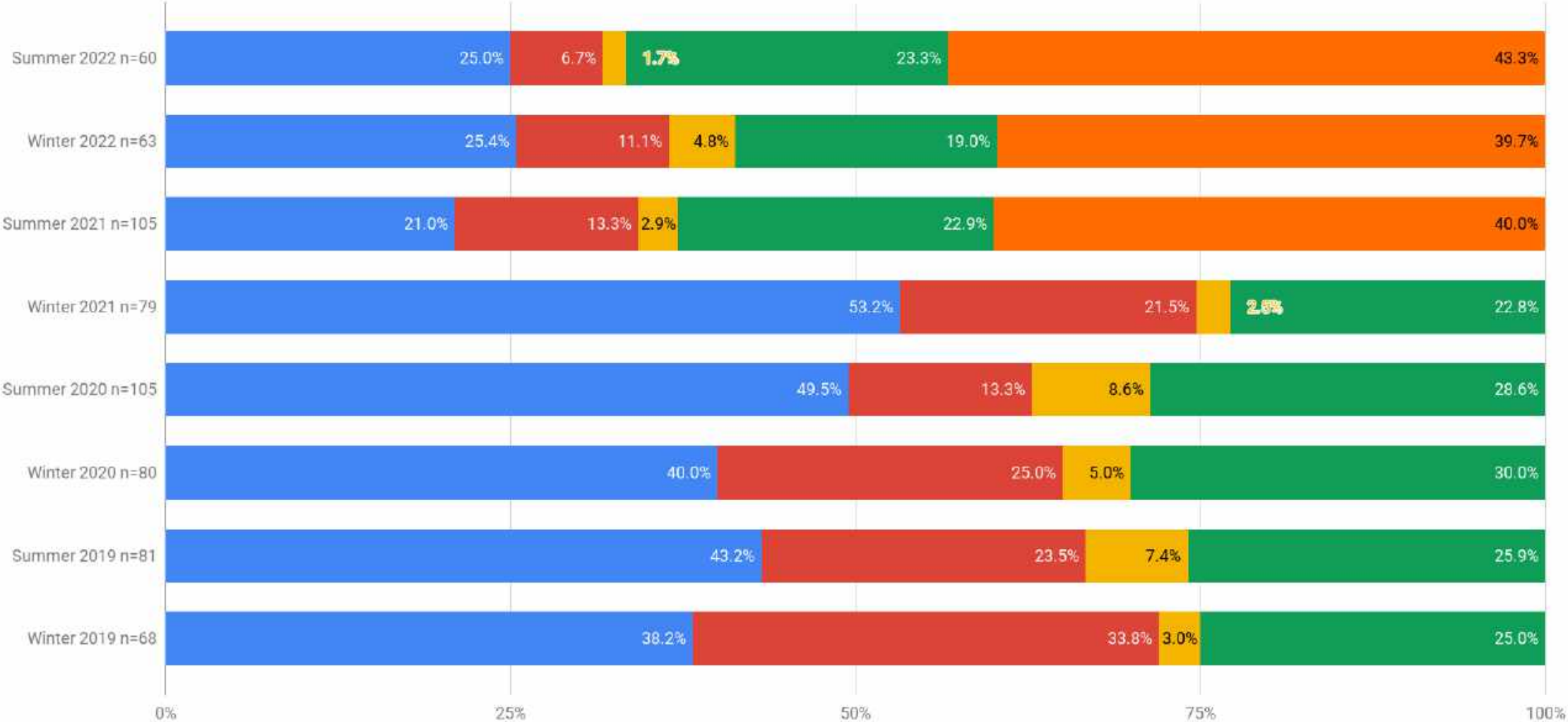


Processing Pricing: Per Hour Cost of Project Management Support for eDiscovery



Review Pricing: Per GB Cost to Conduct Predictive Coding in a Technology-Assisted Review

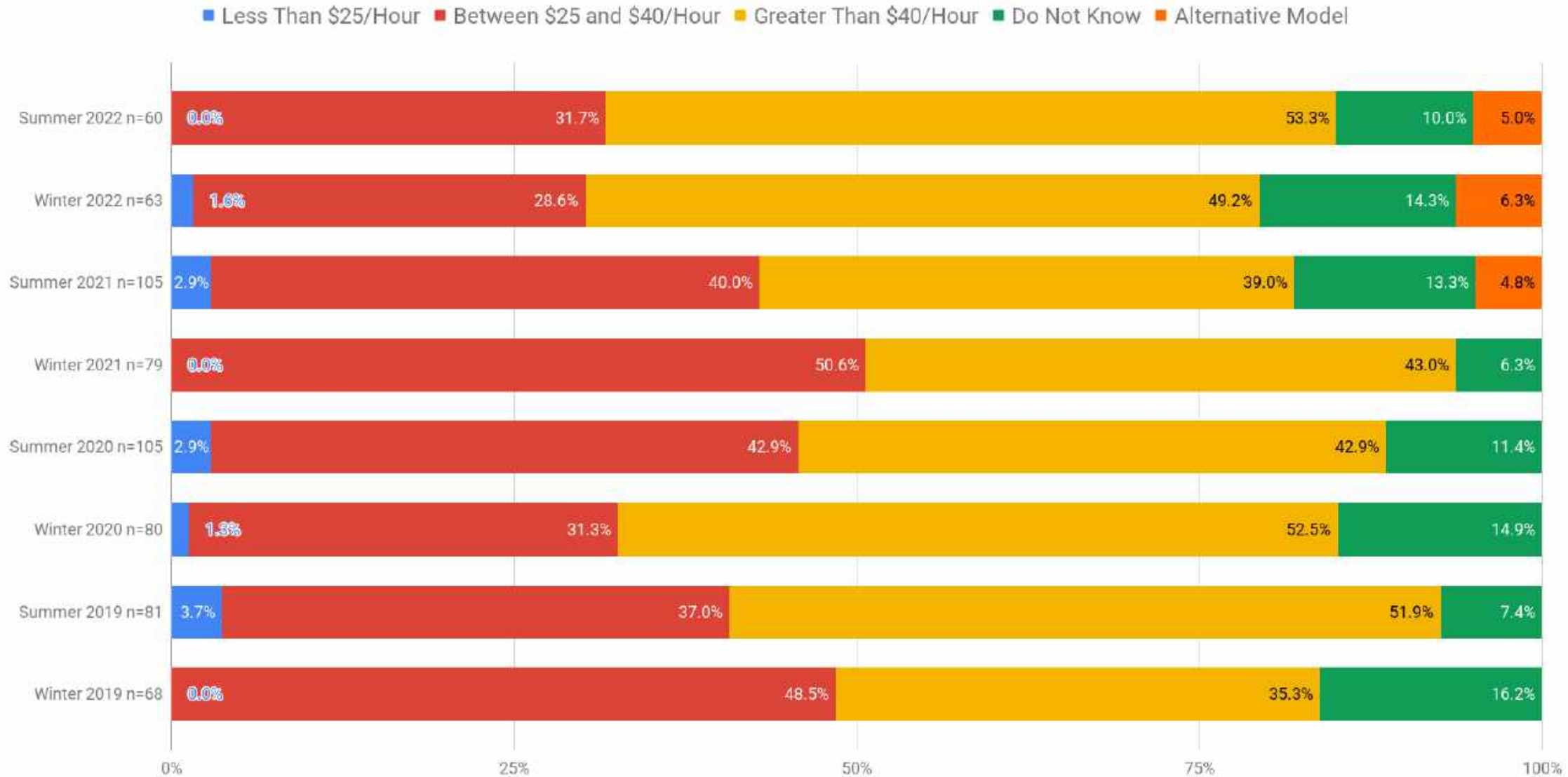
■ Less Than \$75/GB ■ Between \$75 and \$150/GB ■ Greater Than \$150/GB ■ Do Not Know ■ Alternative Model



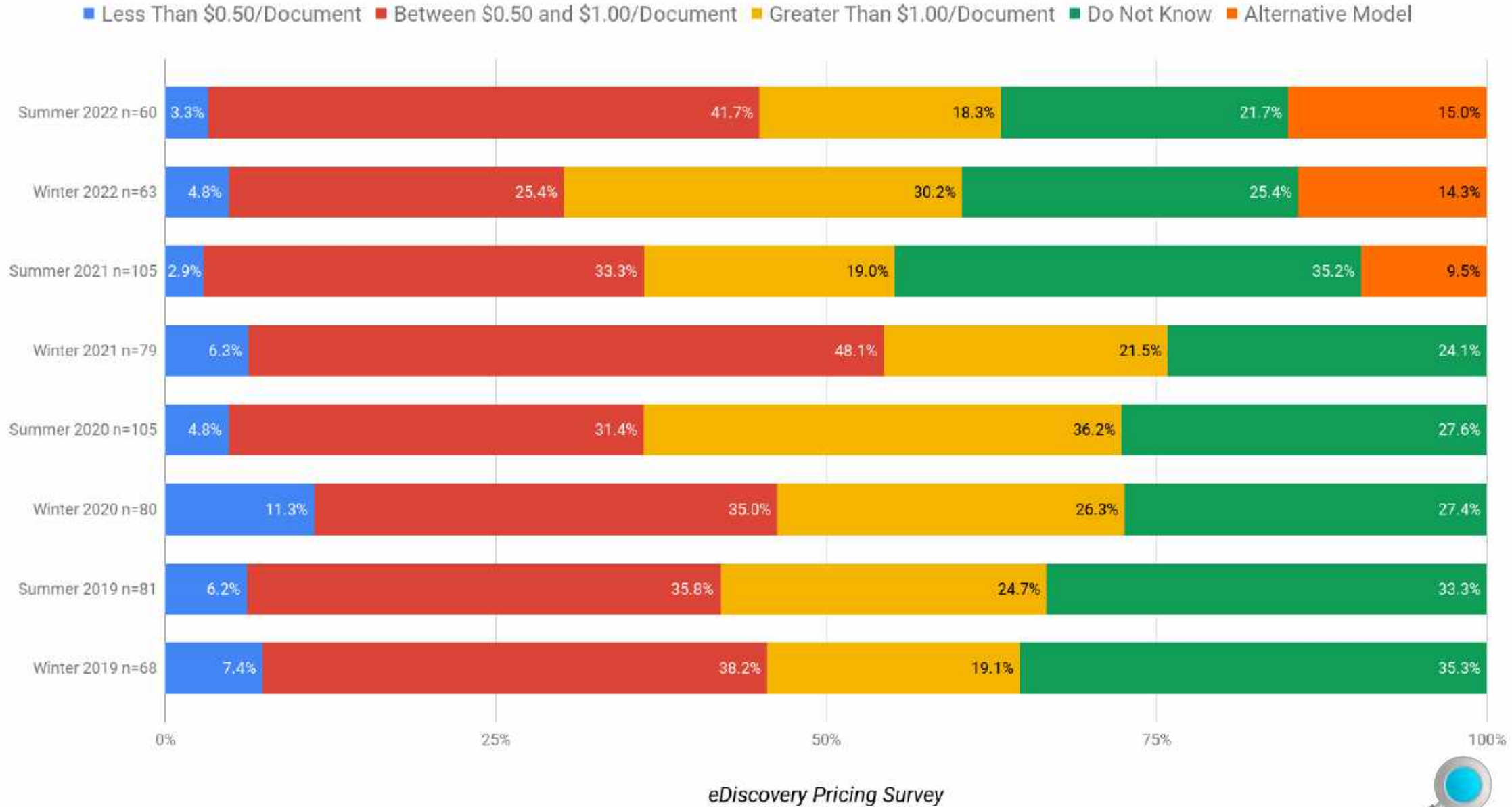
Pricing - Review



Review Pricing: Per Hour Cost for Document Review Attorneys to Review Documents



Review Pricing: Per Document Cost for Document Review Attorneys to Review Documents



Context

Hyperlinks

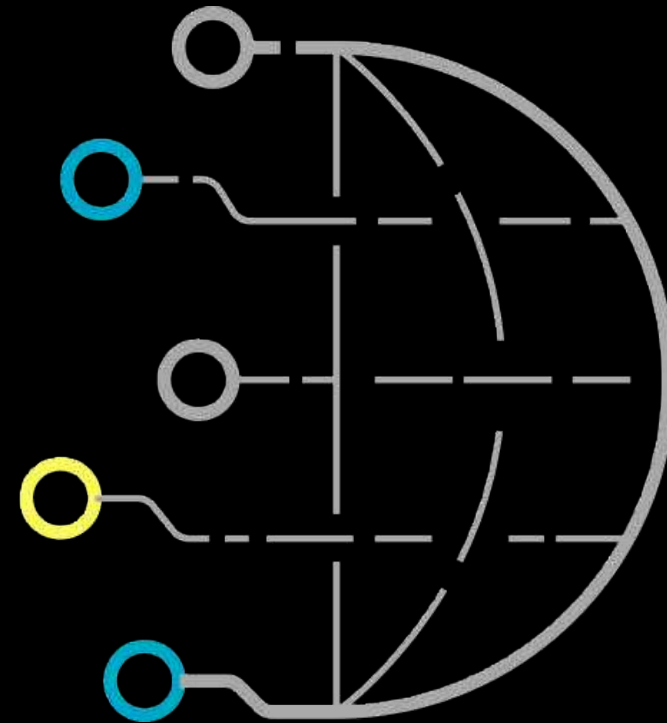
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