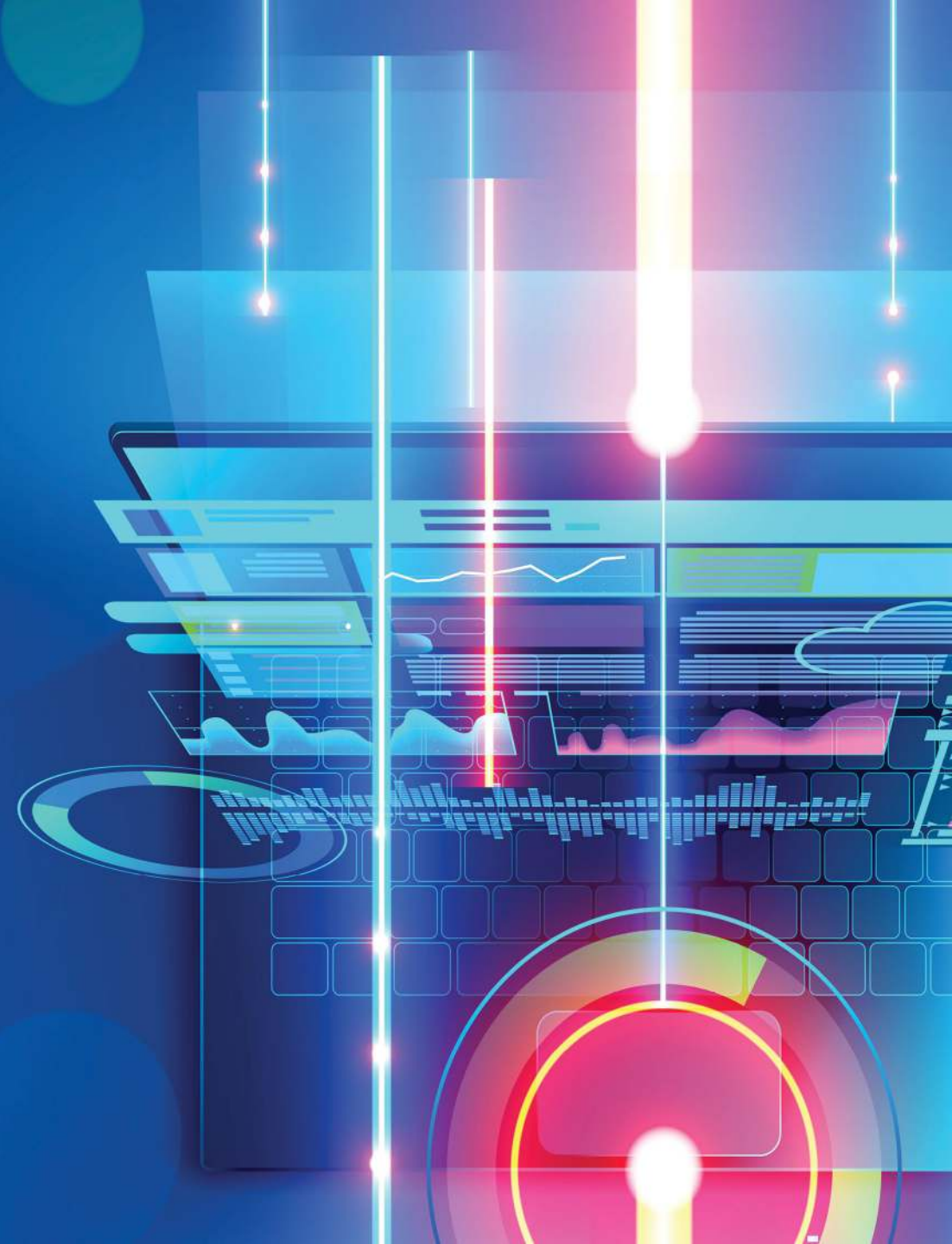


MACQUARIE AUSTRALIA CONFERENCE 2022

JONATHAN RUBINSZTEIN, CHIEF EXECUTIVE OFFICER



3 MAY 2022
NuiX Limited



ABOUT NUIX

Nuix transforms large amounts of unstructured data into actionable intelligence at scale and speed



The Patented Nuix Engine

A supercharged data processing, search, and intelligence platform



An End-to-End Solution

Products that solve real-world problems, from the endpoint to the courtroom



Investigative Analytics

Identify intelligence, patterns, and correlations that no human could otherwise find



A Fully Integrated Platform

Open, extensible, and intuitive for users



Our People

We hire the best and build their expertise into our software

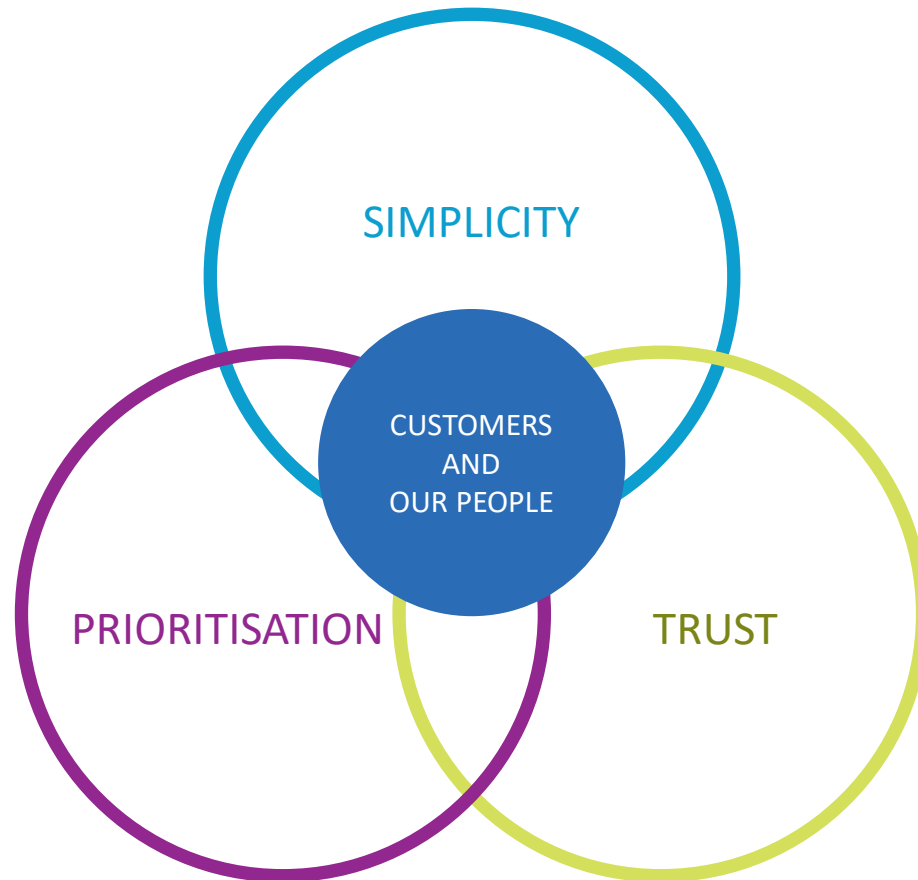
TRADING UPDATE

Nine months to 31 March 2022¹

- » Annualised Contract Value down 2% on pcp
- » Statutory Revenue down 6% on pcp
 - Churn remains low
 - Two key MYD renewals shifted to Q4
 - Revenue from new customers 27% below pcp
 - June critical month for contract signing
- » Pro forma EBITDA down 63% , driven by:
 - Continued investment in sales, distribution and development capabilities, benefits to flow in FY23 and beyond
 - Ongoing migration of core engine to SaaS offering and other development
 - Material increase in non-operational legal costs (\$11m ytd)
- » Looking forward:
 - Strong conviction on opportunity arising from strategic refresh and associated customer engagement
 - Return of face-to-face sales engagement

INSIGHTS

Focus on customer centricity



- » **Simplicity** – streamlining our processes and offerings
- » **Prioritisation** – strengthening our people and leadership to improve decision-making
- » **Trust** – building trust with our people, customers and shareholders

STRATEGIC THEMES

THREE CONCURRENT HORIZONS TO DRIVE GROWTH

HORIZON 1:

Sales excellence now to fund the future

Drive competitiveness and commercial performance of the core data processing business

- Drive sales and partnering enablement
- Refine enterprise-wide marketing strategy
- Build seamless end-to-end customer experience
- Learn from our customers and competitors
- Rigorously prioritise product and platform investments

HORIZON 2:

Evolve technology to a modular platform

Build a cross-solution platform offering for large enterprise

- Validate commerciality of cross-solution offering
- Develop go-to-market strategy for cross-solution offering
- Build single, end-to-end investigations platform
- Expand offering with new use cases

HORIZON 3:

Anticipate future use cases

Identify and monetise new use cases enabled by data processing

- Establish innovation pipeline process to test, launch and scale-up new use cases

STRATEGIC PRINCIPLES

Focusing on top-line revenue growth to ensure our ability to compete and grow longer term

Enhancing customer experience and satisfaction

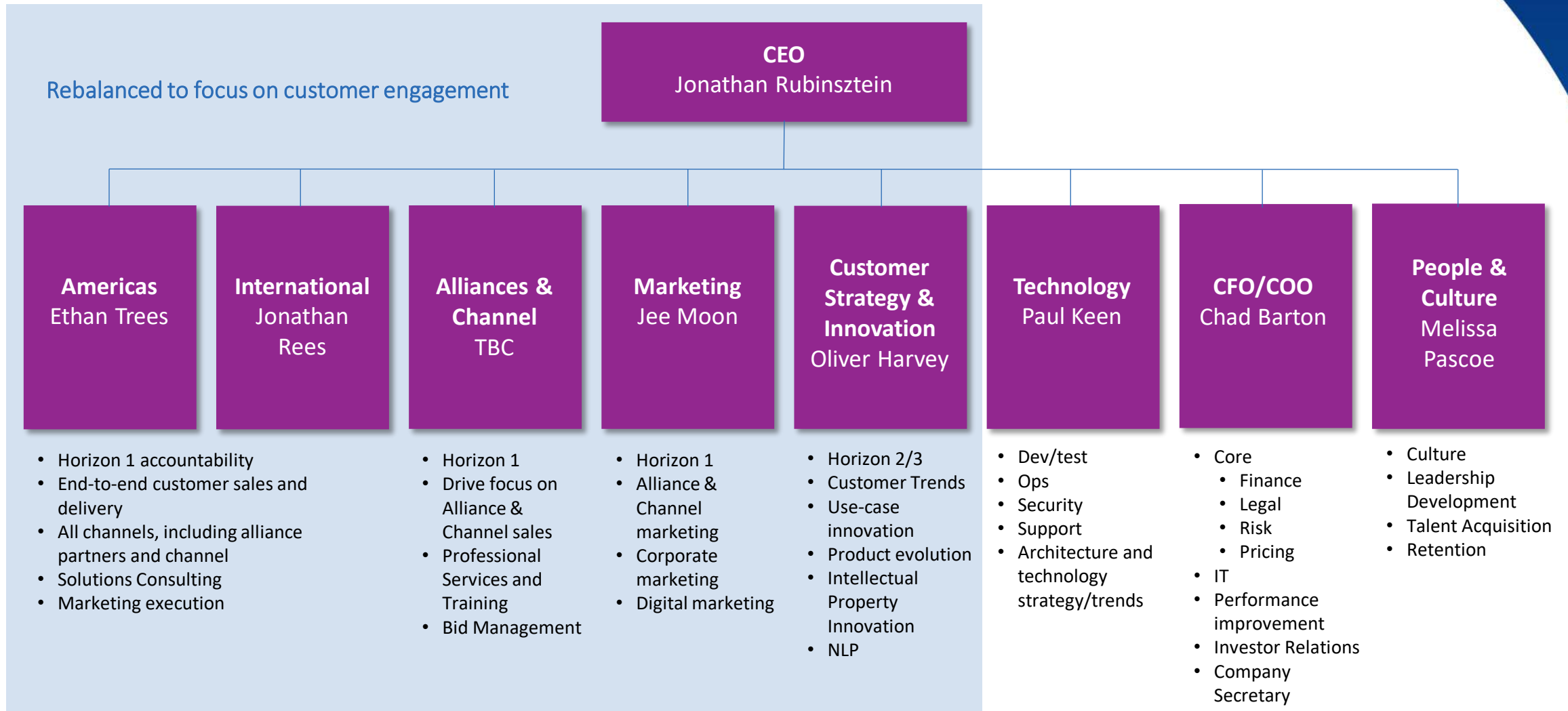
Creating clarity and simplicity

Fostering a culture of high performance

Competing on breadth of solution and client relationships, rather than just point-solution quality/technology

Technology serving future market needs and sustaining Nuix's competitive advantage

REBALANCED LEADERSHIP TEAM



**LEADING, END-TO-END
INVESTIGATIONS
PLATFORM...**

**...DIFFERENTIATED BY
EXCEPTIONAL
UNSTRUCTURED DATA
PROCESSING**

STRATEGIC OUTCOMES

- ✔ Customer-centric organisation
- ✔ Return to strong top-line growth
- ✔ Simple structure and processes, with clear accountabilities
- ✔ Great place to work
- ✔ Build trust with our investors



Q&A



DISCLAIMER

The material contained in this document is a presentation of general information about Nuix Limited's activities current as at the date of this presentation (3 May 2022). It is provided in summary and does not purport to be complete.

This information has been prepared by Nuix Limited without taking account of any person's objectives, financial situation or needs and because of that, you should, before acting on any information, consider the appropriateness of the information having regard to your own objectives, financial situation and needs. You should not rely upon it as advice for investment purposes. These factors should be considered, with or without professional advice, when deciding if an investment is appropriate.

To the extent permitted by law, no responsibility for any loss arising in any way (including by way of negligence) from anyone acting or refraining from acting as a result of this material is accepted by Nuix Limited, including any of its related bodies corporate.

This document may contain forward looking statements with respect to the financial condition, results of operations, and business strategy of Nuix Limited. These forward-looking statements are based on estimates, projections, and assumptions made by Nuix Limited about circumstances and events that have not yet taken place. Although Nuix Limited believes the forward-looking statements to be reasonable, they are not certain. Forward-looking statements involve known and unknown risks, uncertainties, and other factors that are in some cases beyond Nuix Limited's control, and which may cause actual results, performance or achievements to differ materially from those expressed or implied by the forward-looking statements (and from past results). Nuix Limited makes no representation or warranty as to the accuracy of any forward-looking statements in this document and undue reliance should not be placed upon such statements.

Forward-looking statements may be identified by words such as "aim", "anticipate", "assume", "continue", "could", "estimate", "expect", "intend", "may," "plan", "predict", "should", "will", or "would", or the negative of such terms or other similar expressions that are predictions of or otherwise indicate future events or trends.

The forward-looking statements included in this document speak only as of the date of this document. Nuix Limited does not intend to update the forward-looking statements in this document in the future.