



8.1.33 EXO Edge Legal Services Outsourcing (India)

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<p>EXO Edge specialises in Legal Services Outsourcing, providing <u>Document Review</u>, <u>eDisclosure Technical Support</u>, <u>DSARs</u>, <u>Contract Abstraction and Drafting</u>, <u>Cyber Incident Response</u>, and <u>Document Coding</u> from its ISO 27001 Operations Centre in India.</p> <p>The business was founded in 2017 by experienced legal services professionals and operates on the fundamental question – “Is there a better way?”.</p> <p>We focus on driving down operating costs, improving efficiencies, delivering outstanding quality, and freeing up your talent to add more value to your business. The company mission is to help clients achieve superior quality, efficiency, and profitability.</p> <p>Our ISO 27001 Operations Centre has been independently certified ensuring the highest level of data security, while our modern facility has 100% power backup, and high-speed fibre Internet. We offer a “Follow the Sun” workflow model where we maximize every hour, 24 hours every day.</p> <p>EXO Edge has been recognised by India 5000 as a small/medium enterprise offering outstanding quality, client service excellence, community contribution, and leadership.</p>	
	
<p>Our team of more than 500 associates focuses on our Core Values of Team, Results, Accountability, and Quality, and our other specialised outsourcing services include Finance and Accounting Services and Business Support Services.</p>	
<p>The EXO Edge leadership includes:</p> <ul style="list-style-type: none"> - Conor Looney, our Chief Executive Officer, has held leadership roles in successful companies in Europe, the USA, and the Caribbean. He has more than 20 years’ experience in the technology and FMCG industries and delivers consistent success across diverse industries and remote teams. - Vivek Sharma, our Chief Financial Officer, is a Qualified Chartered Accountant with 20 years of experience as an international financial leader who has worked for PwC, Citigroup, Tele 2, and Digicel. Vivek has previously led a regional finance team across 18 markets across the Caribbean. - Prateek Natekar is our Chief Operating Officer. Prateek has 25 years of experience in strategy, planning, operations management, consulting, and account management, Prateek started EXO Edge’s India operations and previously worked with Innodata, IDS Infotech, Infosys, and Exigent. 	

- Rashmi Kishore is our Director of Legal Services. Rashmi has 25 years of experience in legal with 10 years in litigation. She is a Law Graduate with a Master's in Political Science and has worked for IDS Infotech & Integreon. She has previously handled a team of 250 lawyers in legal document review.
- Samit Mhatre, our Chief People Officer, has 18 years of experience in the field of Human Resources in Legal and Technology Outsourcing businesses. He has established and led global HR teams with a unique combination of process orientation and people skills. Before joining EXO Edge Samit held senior management positions at Elevate and Integreon.
- Rajesh Kumar, our Chief Technology Officer, has more than 18 years' experience in Digital Workplace Solutions (GSD, Service Management) and Digital Transformation; Experience with Ford, CBRE, Unilever, Rio Tinto, and McDonalds.



EXO Edge Offerings

eDisclosure Technical Support

eDisclosure:

- Data Processing
- Continuous Active Learning
- Analytics
- Managed Services
- Workflow Implementation
- Data Subject Access Requests (DSARs)
- Section 238's.

Forensics:

- ESI Identification and Preservation
- Defensible Collections
- Analysis
- Data Scoping
- Expert Testimony Custodian Interviews Strategy and more

Document Review:

- HIPAA/PII/Trade Secret/Privilege Redactions
- Data Subject Access Requests (DSARs)
- Cyber Incident Response



- Objective Coding
- Litigation Chronology Creation

Industry Experience:

- Real Estate
- Information Technology
- Pharmaceuticals
- Lifesciences
- Construction
- Insurance
- Hospitality
- Finance and Banking
- Consulting
- Mining
- Telecommunications
- Tobacco

Types of Reviews:

- Contract and Breach Issues
- Patent Matters
- IP Matters
- Product Liability
- Internal and Regulatory Investigation
- Class Actions
- Regulatory Productions
- Securities and Fintech
- Privacy and Data Issue
- Employment Issues

Contract Management

- Contract Abstraction
- Contract Drafting
- Contract Review
- Template Standardization and Clause Library
- Playbook and Workflow Documentation

Industry Experience:

- Information Technology
- Healthcare
- Pharmaceuticals



- Lifesciences
- Logistics
- Hospitality
- Finance and Banking
- Consulting

Contracts Reviewed:

- MSAs
- NDAs
- Teaming Agreement
- Statement of Work
- Order Form
- EULA
- Lease Agreements
- Employment Agreements
- Partnership Agreements
- Consulting Agreements
- Distributor Agreements

Paralegal Services

- Web research
- Litigation Support
- Ancillary services (Document coding, Unitisation, etc.)



Software Information

At EXO Edge we are technology-neutral and experienced working with the leading software platforms in the eDisclosure industry:

- Relativity
- Reveal, including NexLP & Brainspace.
- Viewpoint
- Nuix
- Ipro
- CloudNine LAW & Concordance

