

Total Cost of Ownership (TCO)

Background

General

Software

Hardware

Staffing

Miscellaneous and Unplanned

Timing and Procurement

Context





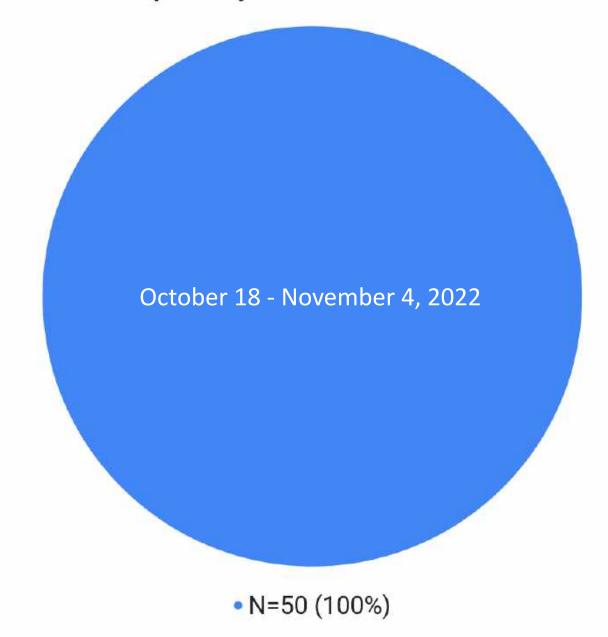


Background

eDiscovery Total Cost of Ownership Survey Fall 2022

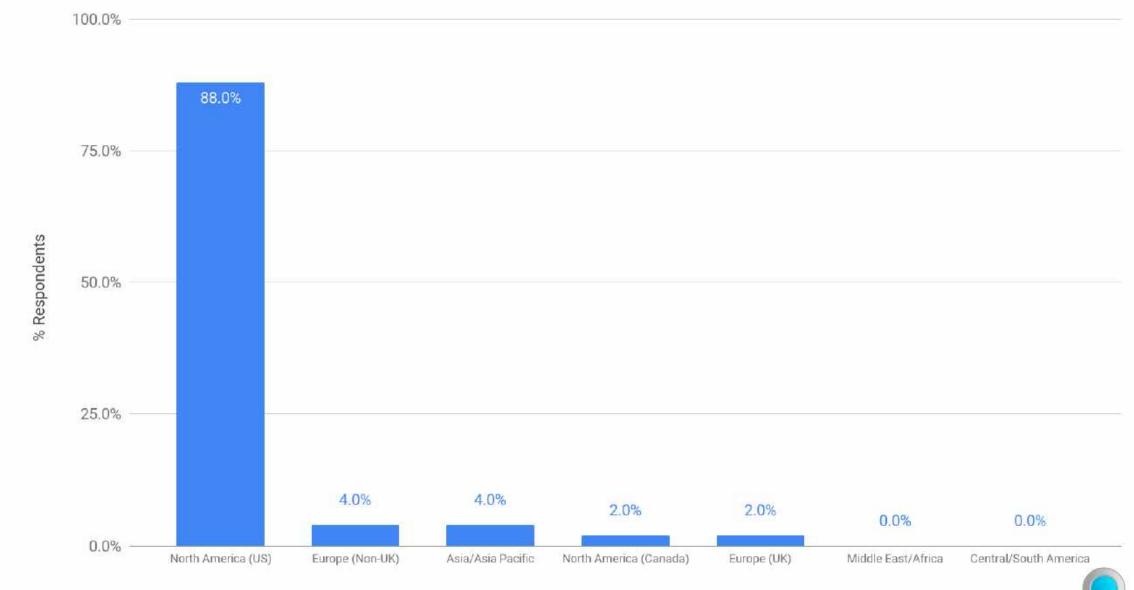


eDiscovery Total Cost of Ownership Survey Overview



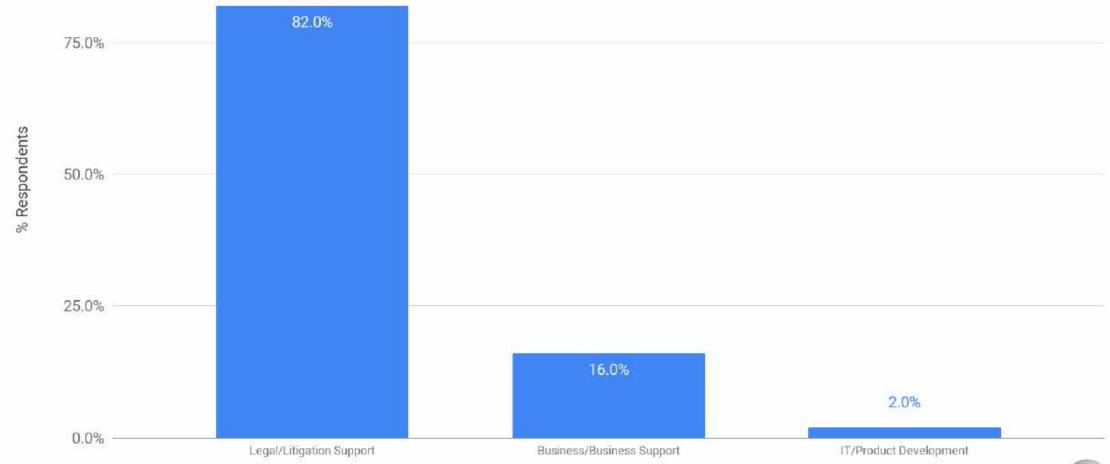


Survey Respondents by Geographic Region



Survey Respondents by Primary Function

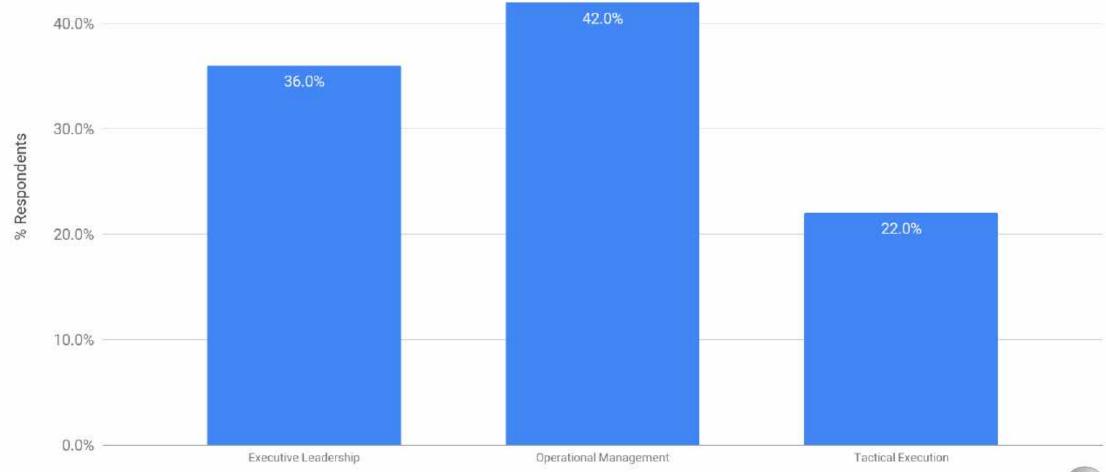
100.0%





Survey Respondents by Level of Support

50.0%





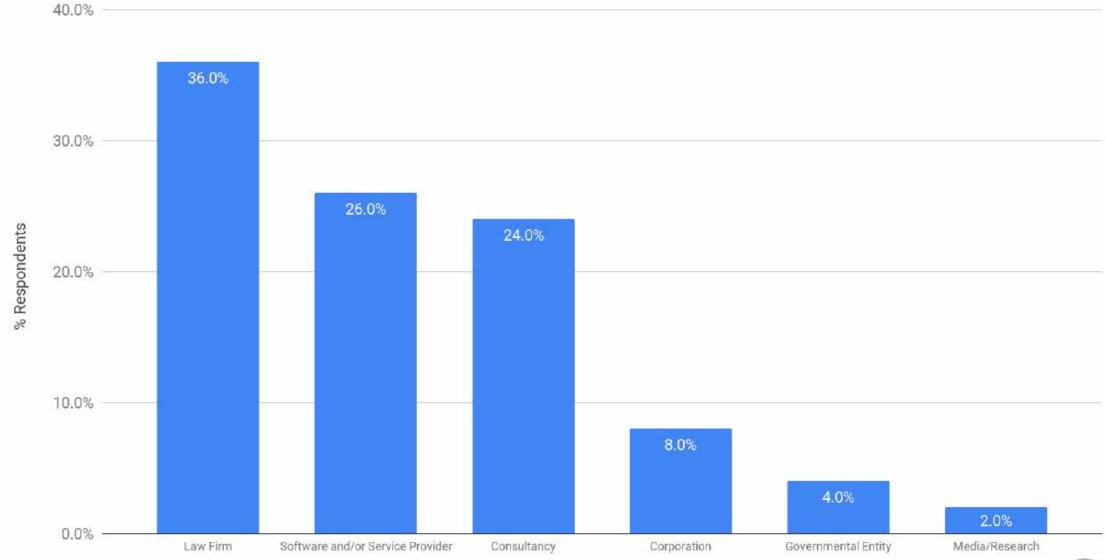


General

eDiscovery Total Cost of Ownership Survey Fall 2022



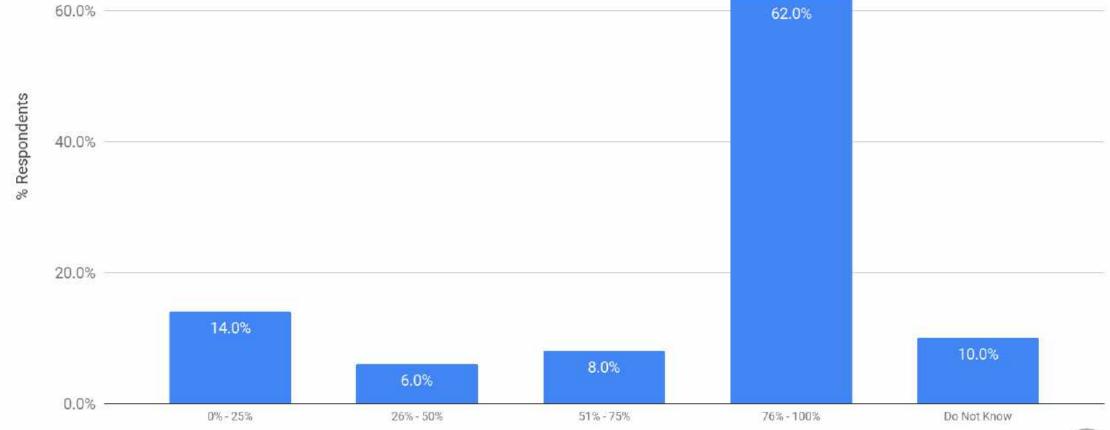
Survey Respondents by Organizational Segment





Percentage of eDiscovery Business Managed In-House

80.0%

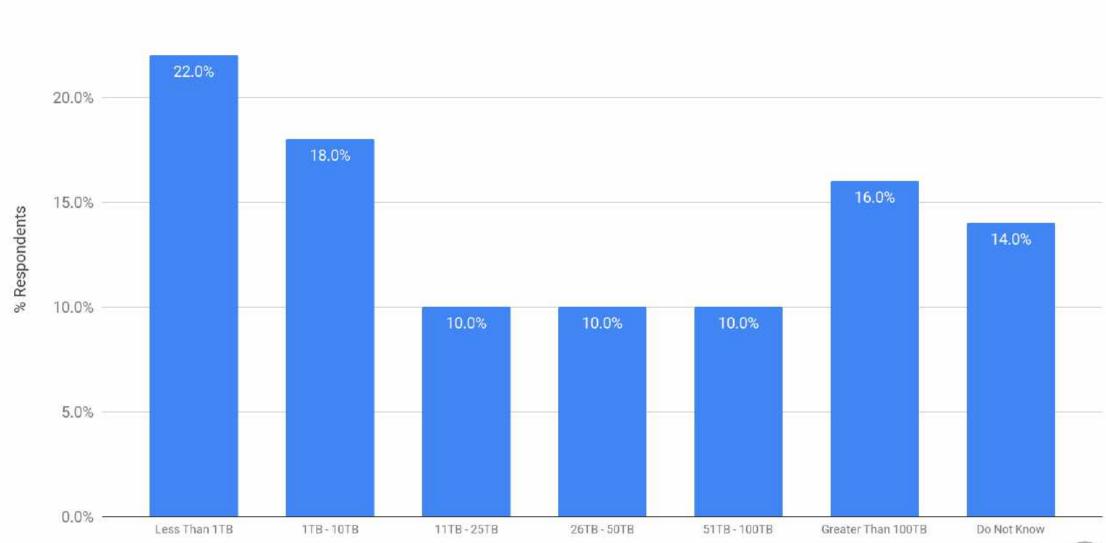






25.0%

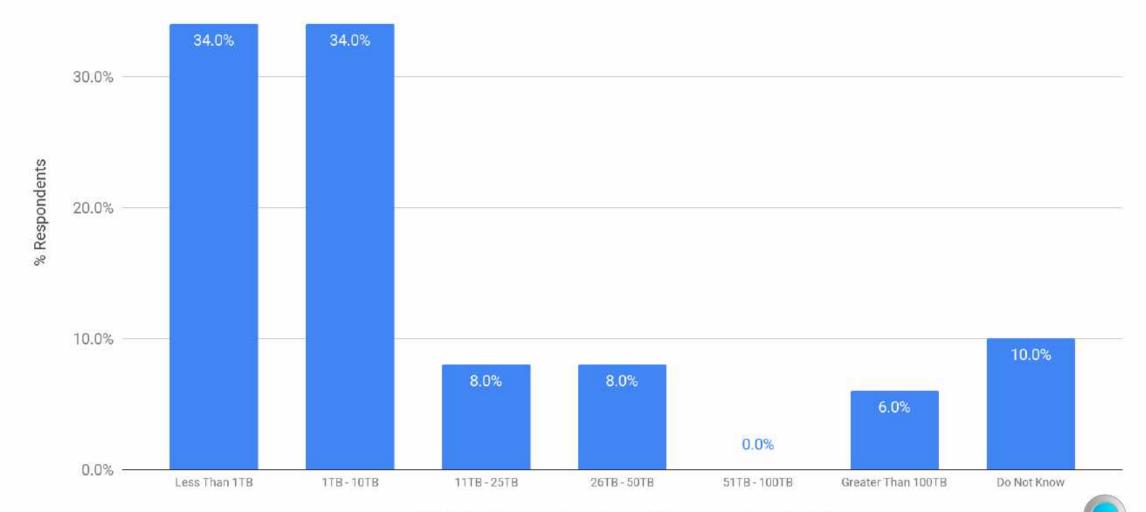
Monthly Active Data Maintained Related to eDiscovery Hosting Services





New eDiscovery Data Processed Monthly







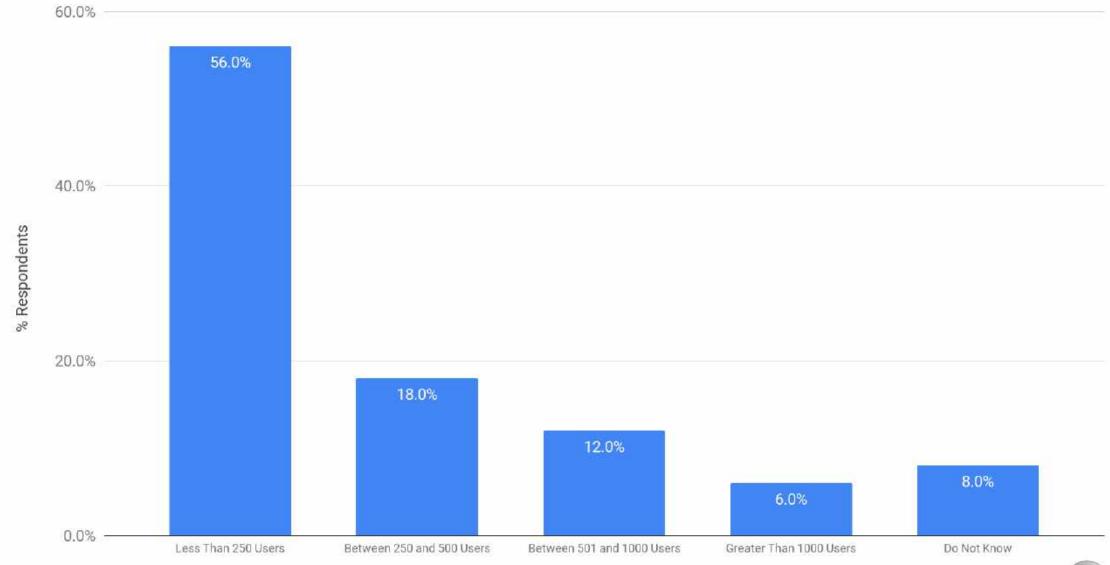


Software

eDiscovery Total Cost of Ownership Survey Fall 2022



Monthly Users Licensed for eDiscovery-Related Support



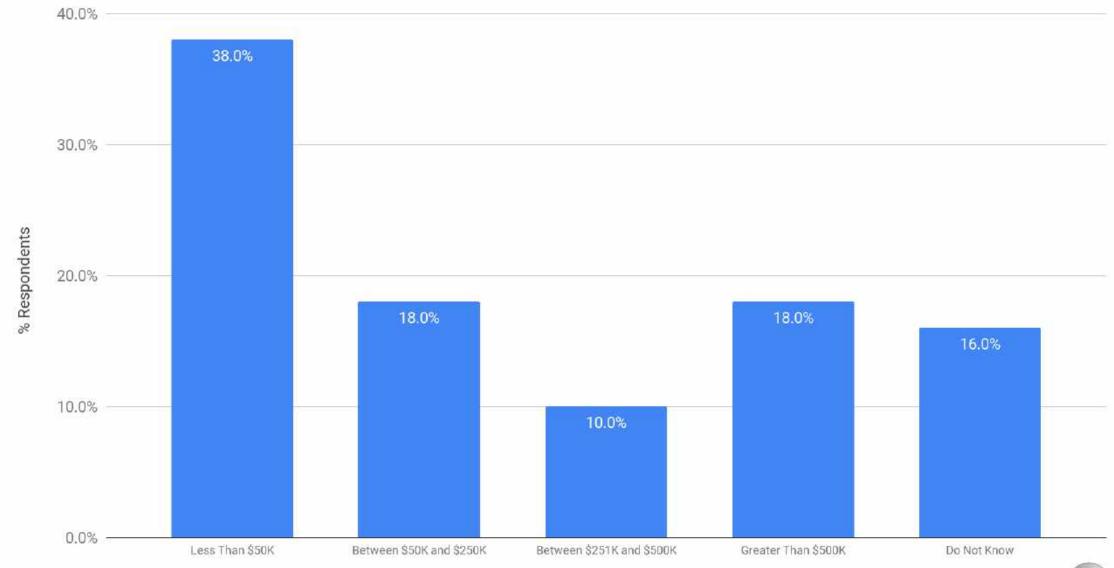


Average Monthly Spend on All User Licensing Fees for Primary eDiscovery Platform

60.0% 52.0% 40.0% % Respondents 20.0% 20.0% 14.0% 8.0% 6.0% 0.0% -Less Than \$25K Between \$25K and \$50K Between \$51K and \$100K Greater Than \$100K Do Not Know



Annual Spend on eDiscovery Processing Software

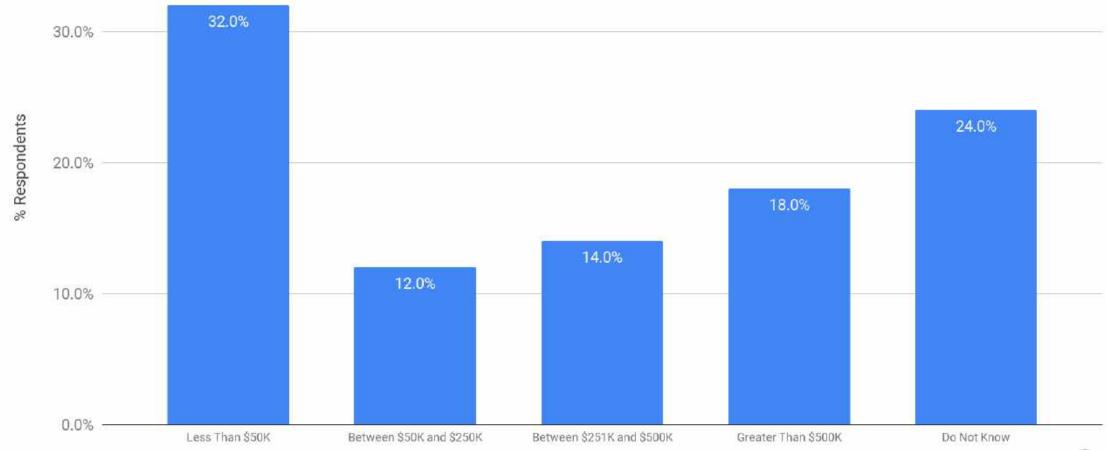






Annual Spend on Data Storage

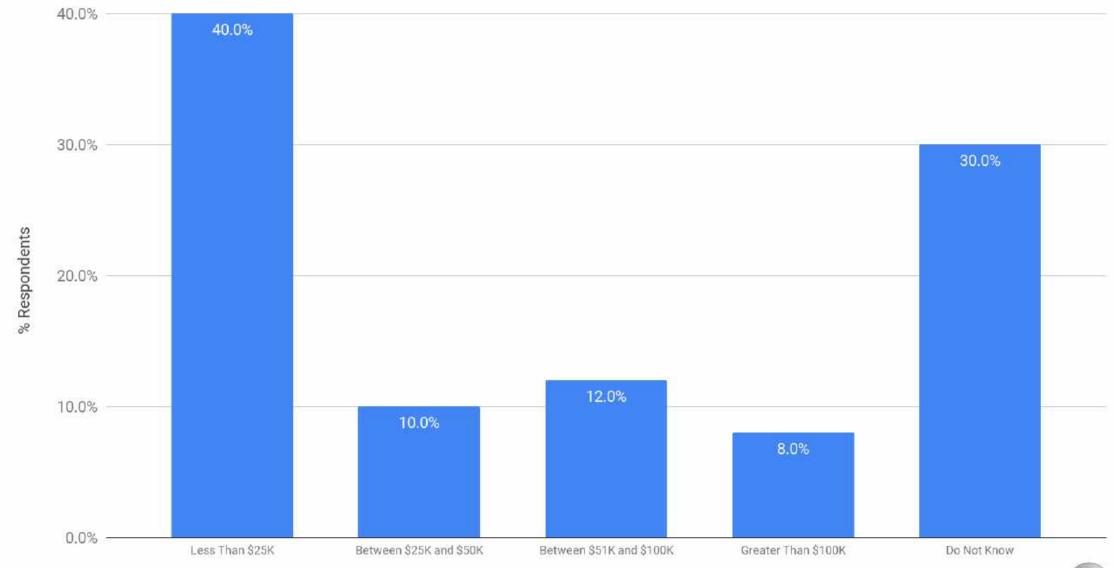
40.0%







Monthly Spend on Infrastructure Licensing Supporting Software Applications

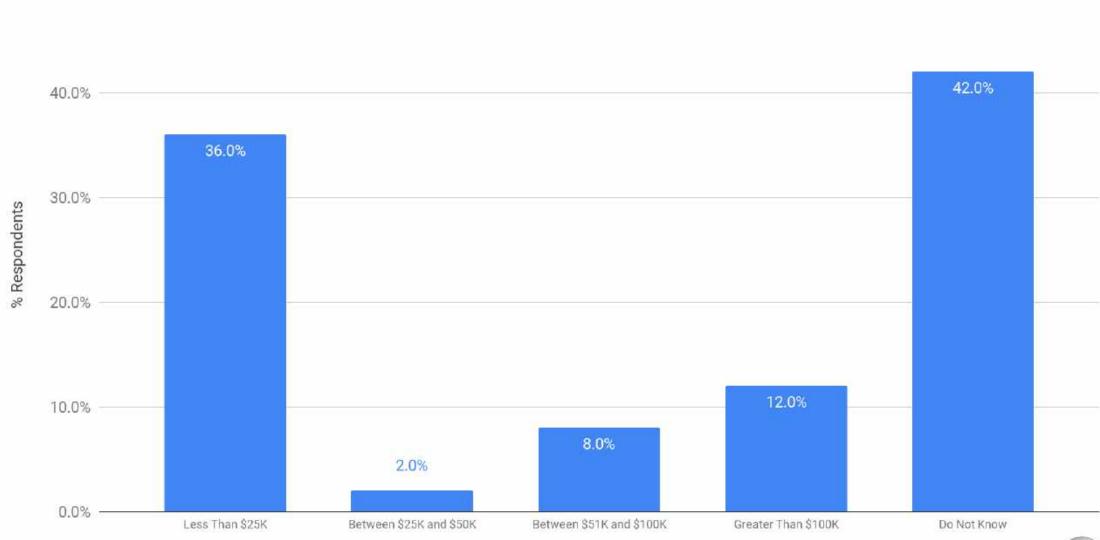






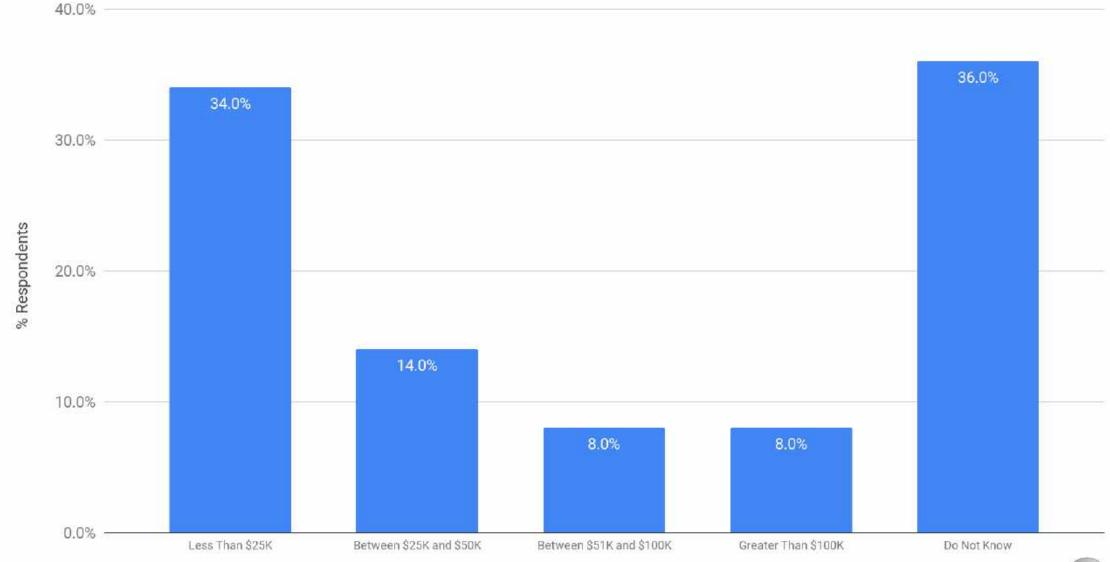
50.0%

Annual Spend on Security Application Licensing and Services





Annual Spend on Security Audits, Certifications, and Employee Security Training





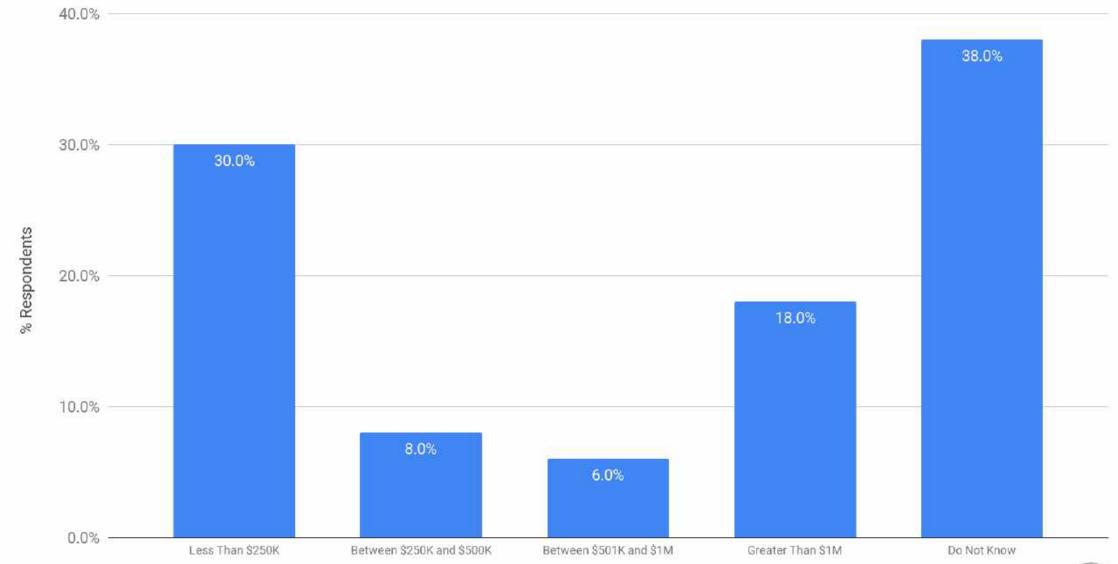


Hardware

eDiscovery Total Cost of Ownership Survey Fall 2022

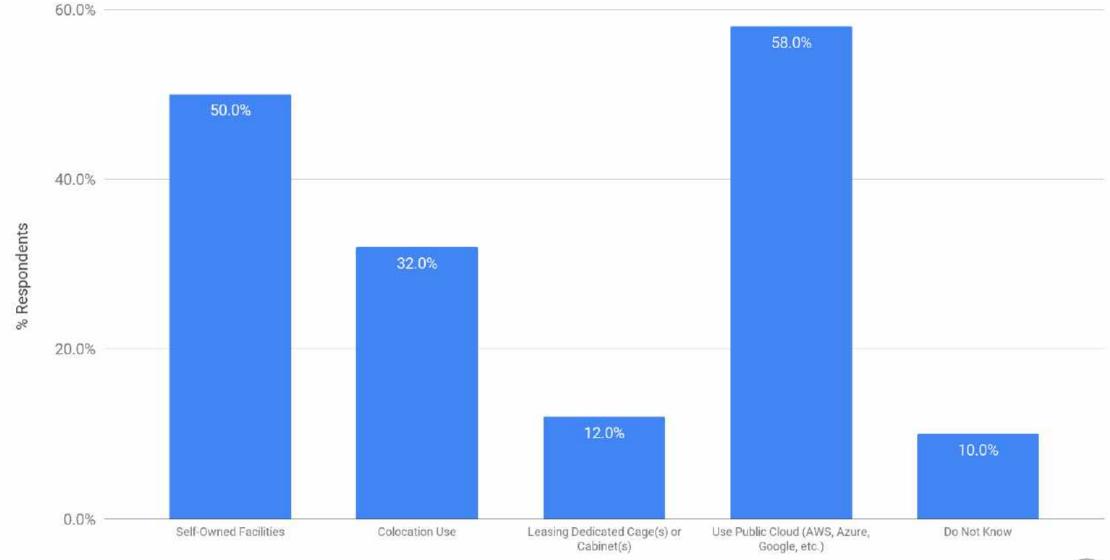


Annual Cost of IT Infrastructure



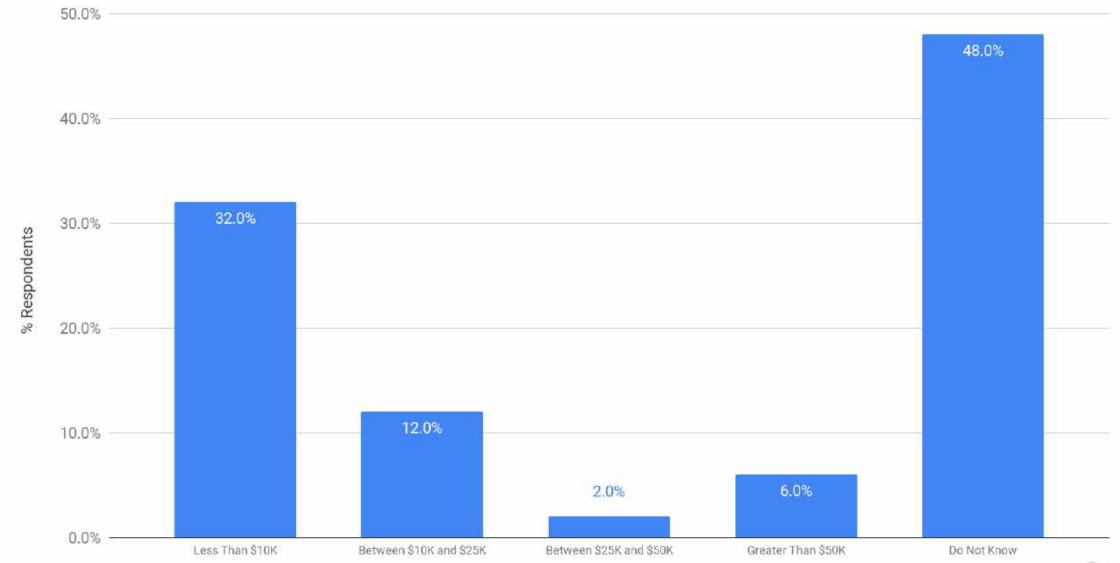


Rent, Lease, or Own IT/Data Storage Facilities



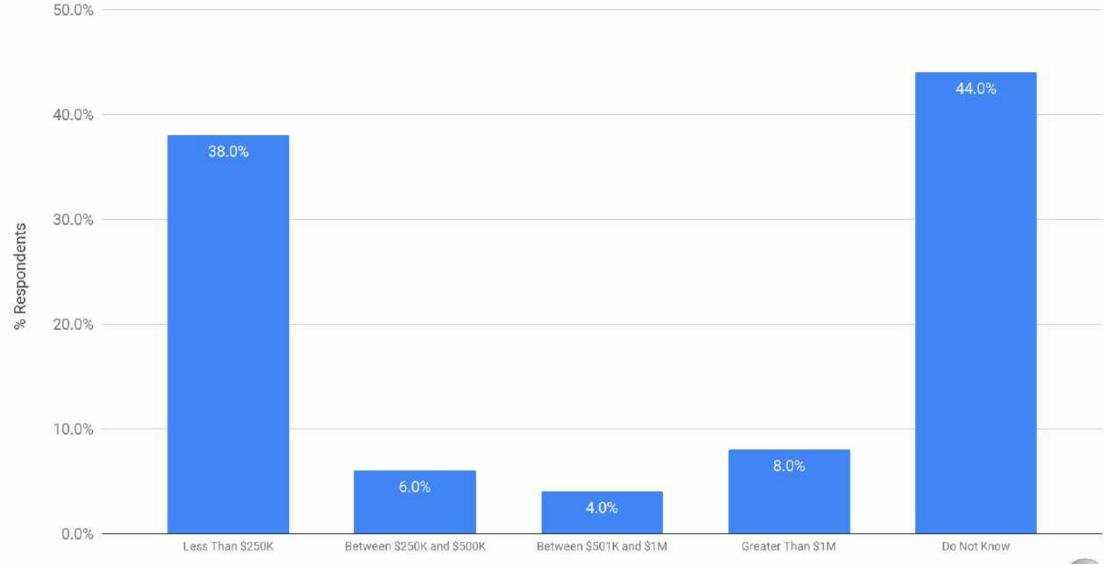


Monthly Spend on Data Center Space





Annual Budget for Servers, Storage and Related Data Center Hardware





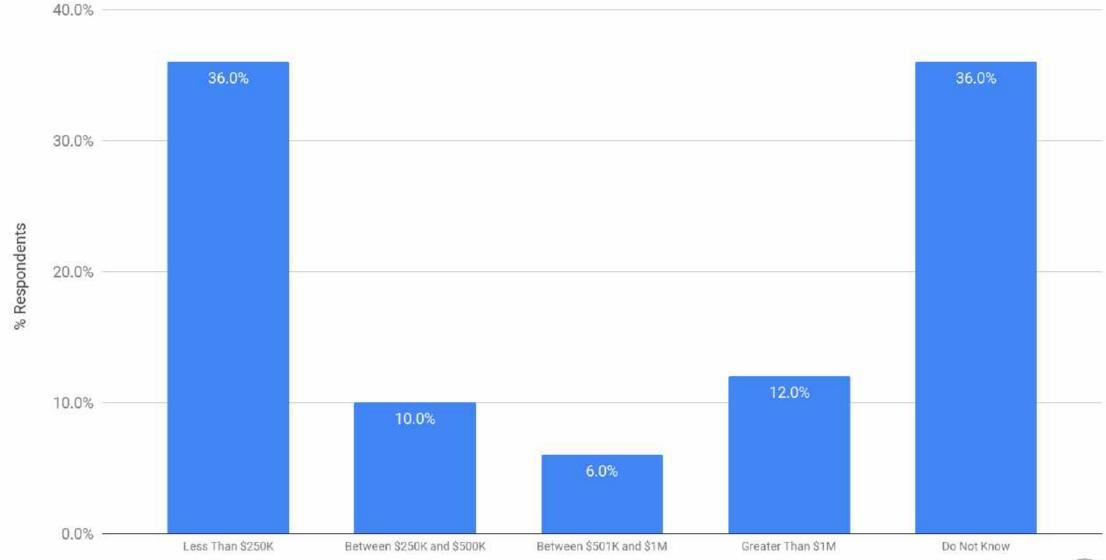


Staffing

eDiscovery Total Cost of Ownership Survey Fall 2022

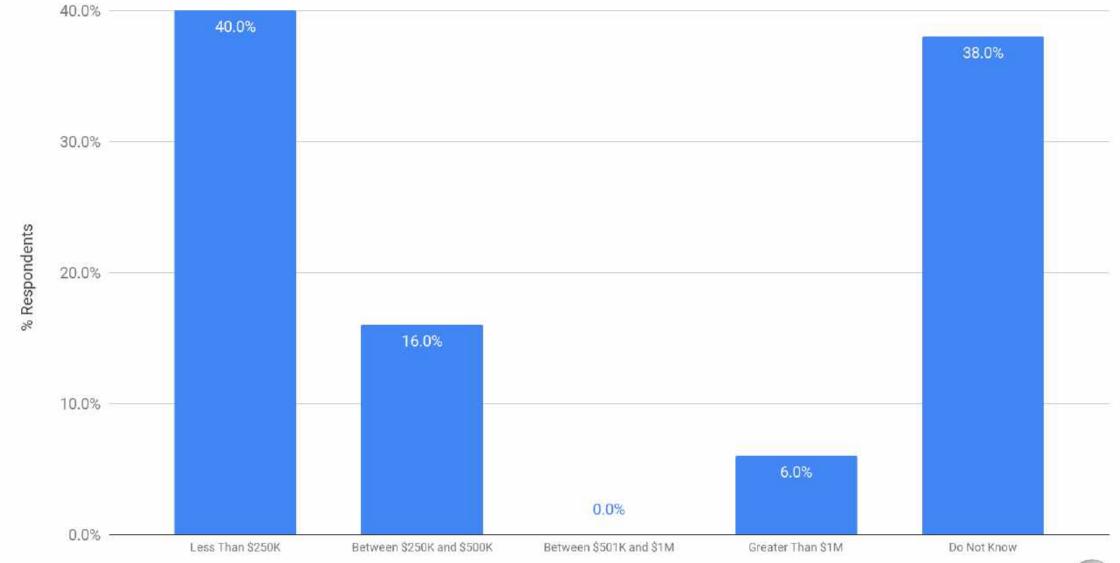


Annual Spend on Staffing to Maintain IT Infrastructure and Related IT Services





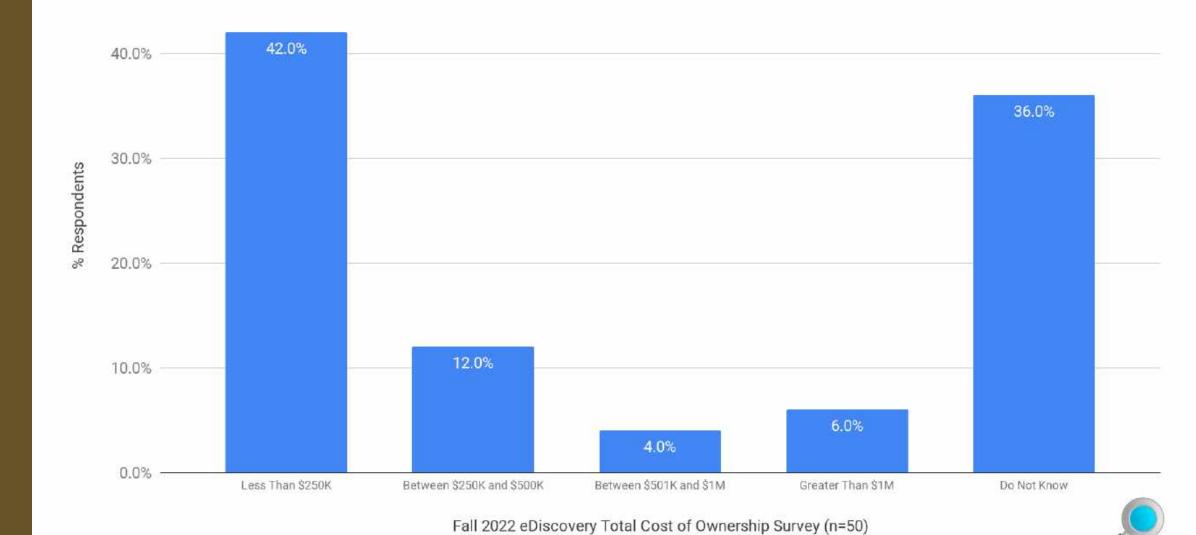
Annual Spend on Staffing for Information Security



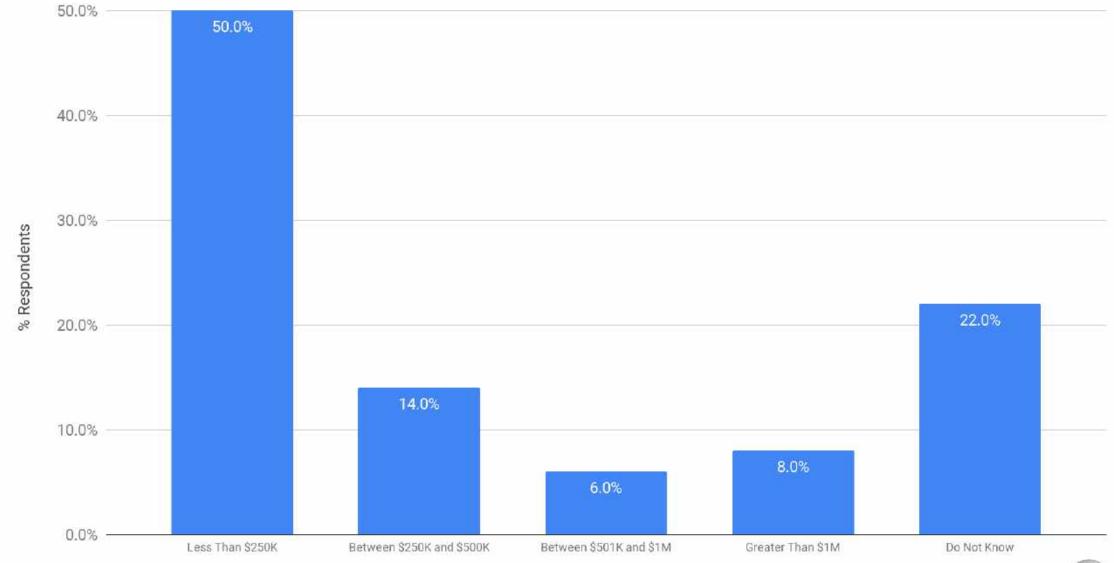


Annual Spend on Staffing for Application Support

50.0%



Annual Spend on Staffing for Project Management







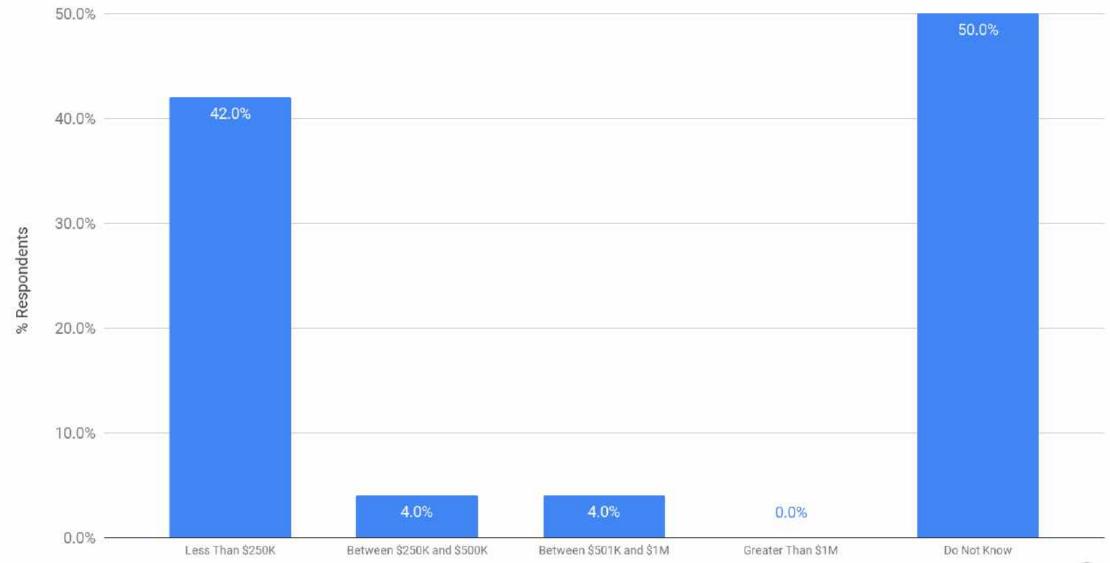
Miscellaneous and Unplanned

Fall 2022

eDiscovery Total Cost of Ownership Survey

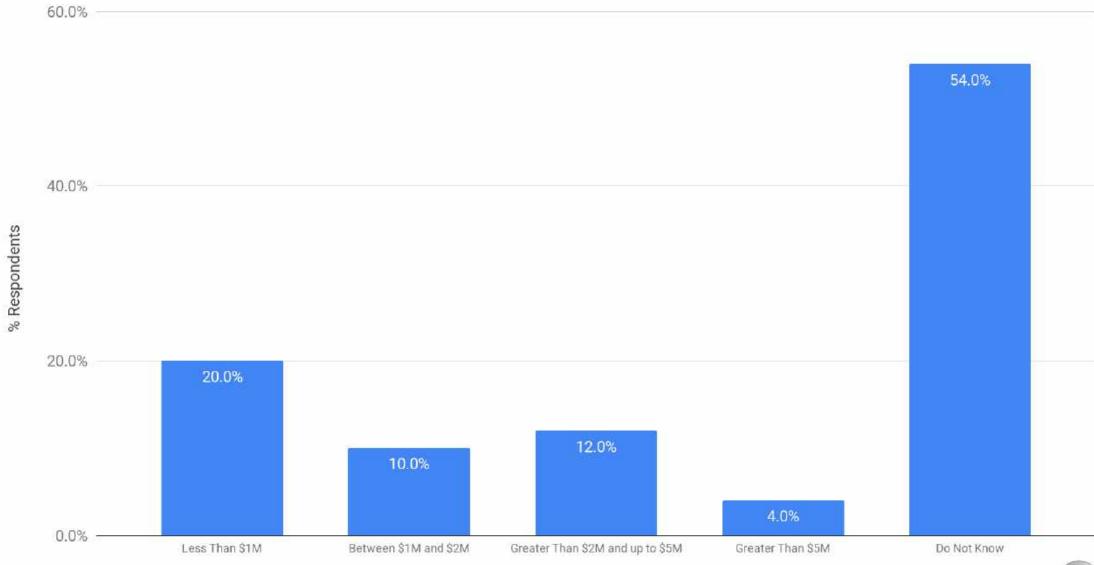


Annual Spend on Backup and Disaster Recovery





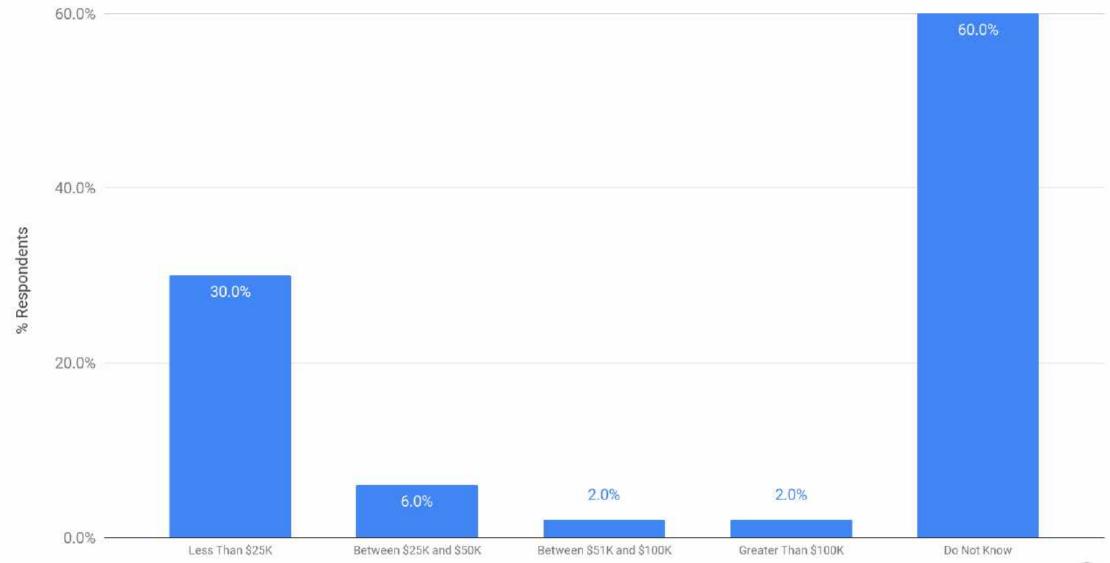
Organizational Cyber Insurance Coverage





Fall 2022 eDiscovery Total Cost of Ownership Survey (n=50)

Organizational Annual Cyber Insurance Spend



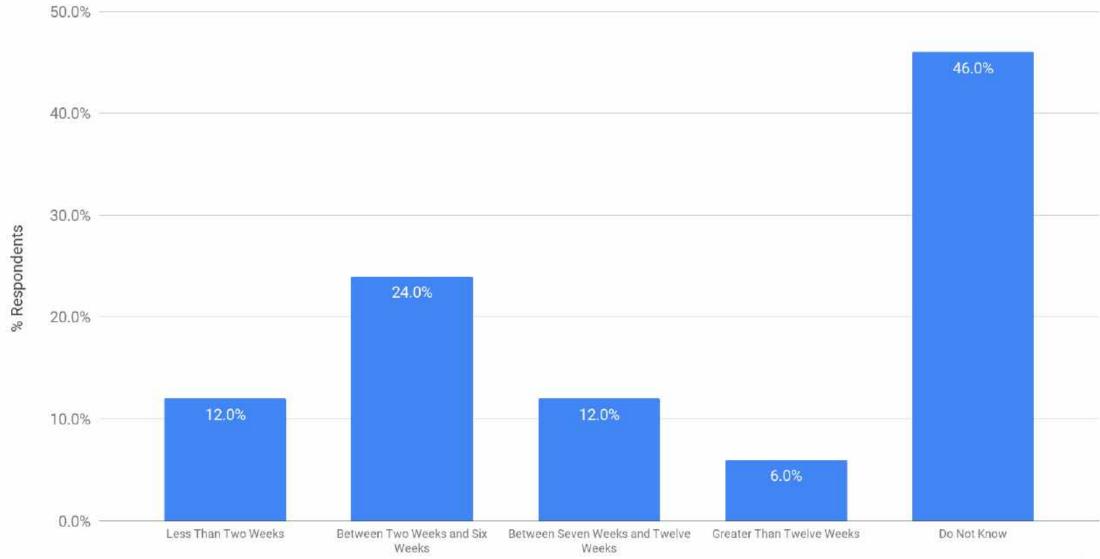


Timing and Procurement

eDiscovery Total Cost of Ownership Survey Fall 2022



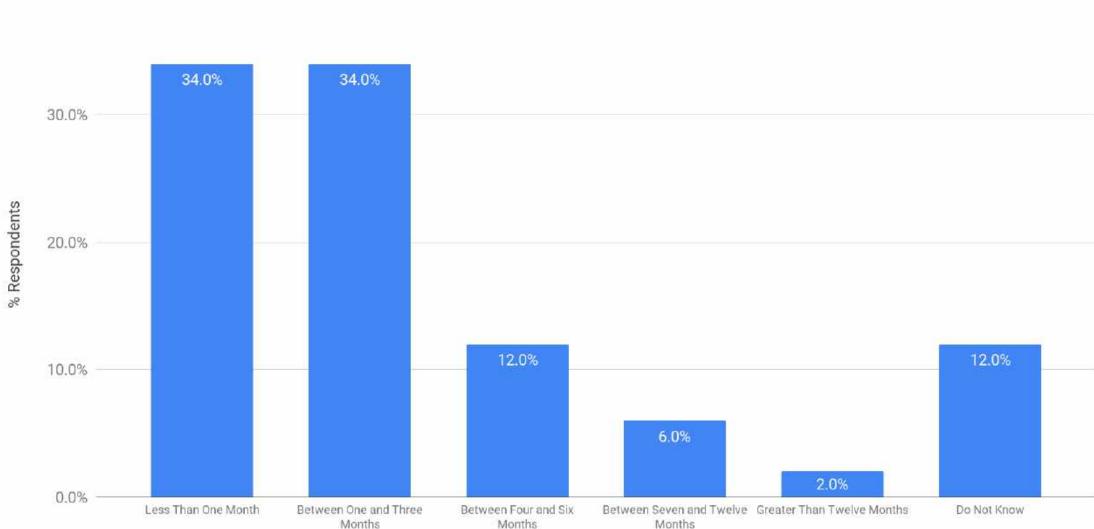
Typical Lead Time Required When Ordering New Data Center Equipment





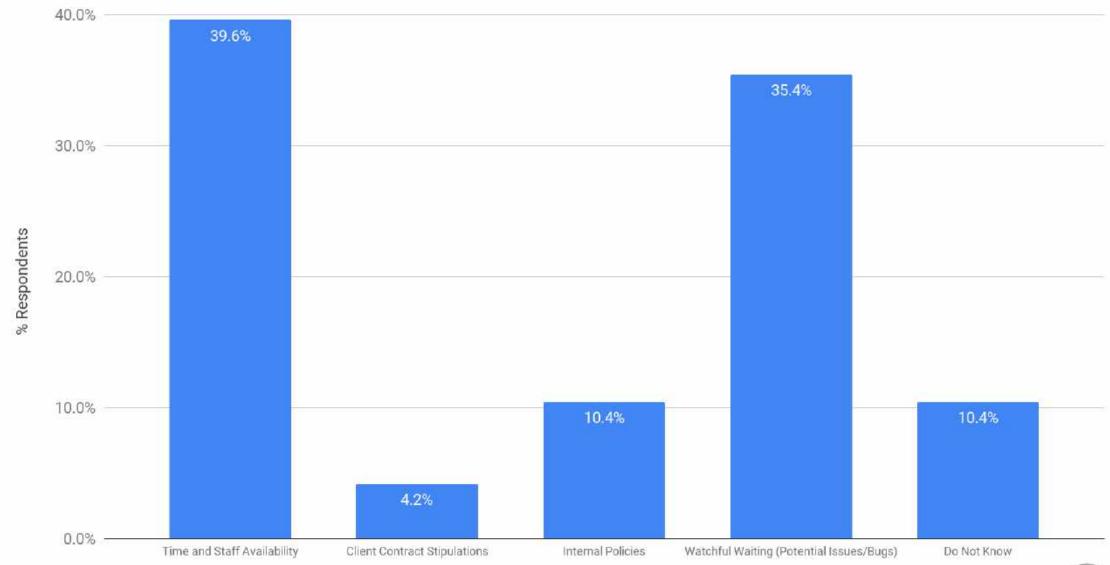
40.0%

Typical Time to Apply Major Version Updates to Primary eDiscovery Software in Production





Single Most Driving Factor Impacting Timing of Production Updates





Context

Hyperlinks

ComplexDiscovery

Market Size

<u>Investments</u>

Business Confidence

Second Requests

Total Cost of Ownership





