Overview

Background
Collection
Processing
Review
Context
Survey Respondents by Organizational Segment

- Software and/or Service Provider: 41.0%
- Law Firm: 27.9%
- Consultancy: 13.1%
- Corporation: 9.8%
- Media/Research Organization/Educational Association: 8.2%
- Governmental Entity: 0.0%

Summer 2024 eDiscovery Pricing Survey (n=61)
Survey Respondents by Primary Function

- Legal/Litigation Support: 67.2%
- Business/Business Support: 29.5%
- IT/Product Development: 3.3%

Summer 2024 eDiscovery Pricing Survey (n=61)
Collection Pricing
Summer 2024 eDiscovery Pricing Survey
Collection Pricing: Per Hour Cost for an Onsite Collection by a Forensic Examiner

Summer 2024 eDiscovery Pricing Survey (n=61)
Collection Pricing: Per Hour Cost for a Remote Collection by a Forensic Examiner

- Less Than $250/Hour: 31.1%
- Between $250 and $350/Hour: 45.9%
- Greater Than $350/Hour: 4.9%
- Do Not Know: 14.8%
- Alternative Pricing Model for Per Hour Costs: 3.3%

Summer 2024 eDiscovery Pricing Survey (n=61)
Collection Pricing: Per Device Cost for a Desktop/Laptop Computer Collection by a Forensic Examiner

Summer 2024 eDiscovery Pricing Survey (n=61)
Collection Pricing: Per Device Cost for a Mobile Device Collection by a Forensic Examiner

Summer 2024 eDiscovery Pricing Survey (n=61)

- Less Than $250/Device: 11.5%
- Between $250 and $350/Device: 19.7%
- Greater Than $350/Device: 47.5%
- Do Not Know: 13.1%
- Alternative Pricing Model for Per Device Costs: 8.2%
Collection Pricing: Per Hour Cost for Investigation, Analysis and Report Generation by an FE

Summer 2024 eDiscovery Pricing Survey (n=61)
Collection Pricing: Per Hour Cost for Expert Witness Testimony (In-Person and Written) by an FE

Summer 2024 eDiscovery Pricing Survey (n=61)

- Less Than $350/Hour: 11.5%
- Between $350 and $550/Hour: 49.2%
- Greater Than $550/Hour: 19.7%
- Do Not Know: 16.4%
- Alternative Pricing Model for Per Hour Costs: 3.3%
Processing Pricing: Per GB Cost to Process ESI Based on Volume at Ingestion for 250 GB or Less

- Less Than $25/GB: 42.6%
- Between $25 and $75/GB: 34.4%
- Greater Than $75/GB: 8.2%
- Do Not Know: 9.8%
- Alternative Pricing Model for Per GB Costs: 4.9%

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per GB Cost to Process ESI Based on Volume at Ingestion for 251 GB or More

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per GB Cost to Process ESI Based on Volume at Completion for 251 GB or More

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per GB Cost Per Month to Host ESI without Analytics for 250 GB or Less

Summer 2024 eDiscovery Pricing Survey (n=61)

- Less Than $10/GB: 41.0%
- Between $10 and $20/GB: 37.7%
- Greater Than $20/GB: 6.6%
- Do Not Know: 13.1%
- Alternative Pricing Model for Per GB Costs: 1.6%
Processing Pricing: Per GB Cost Per Month to Host ESI without Analytics for 251 GB or More

- Less Than $10/GB: 57.4%
- Between $10 and $20/GB: 24.6%
- Greater Than $20/GB: 3.3%
- Do Not Know: 13.1%
- Alternative Pricing Model for Per GB Costs: 1.6%

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per GB Cost Per Month to Host ESI with Analytics for 250 GB or Less

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per GB Cost Per Month to Host ESI with Analytics for 251 GB or More

- Less Than $15/GB: 62.3%
- Between $15 and $25/GB: 19.7%
- Greater than $25/GB: 4.9%
- Do Not Know: 11.5%
- Alternative Pricing Model for Per GB Costs: 1.6%

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: User License Fee Per Month for Access to Hosted Data for 250 Users or Less

<table>
<thead>
<tr>
<th>Category</th>
<th>% Respondents</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less Than $50/User</td>
<td>14.8%</td>
</tr>
<tr>
<td>Between $50 and $100/User</td>
<td>55.7%</td>
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<td>Greater Than $100/User</td>
<td>6.6%</td>
</tr>
<tr>
<td>Do Not Know</td>
<td>11.5%</td>
</tr>
<tr>
<td>Alternative Pricing Model for User License Costs</td>
<td>11.5%</td>
</tr>
</tbody>
</table>

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: User License Fee Per Month for Access to Hosted Data for 251 Users or More

<table>
<thead>
<tr>
<th>Category</th>
<th>% Respondents</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less Than $50/User</td>
<td>18.0%</td>
</tr>
<tr>
<td>Between $50 and $100/User</td>
<td>54.1%</td>
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<tr>
<td>Greater Than $100/User</td>
<td>4.9%</td>
</tr>
<tr>
<td>Do Not Know</td>
<td>11.5%</td>
</tr>
<tr>
<td>Alternative Pricing Model for User Costs</td>
<td>11.5%</td>
</tr>
</tbody>
</table>

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per Hour Cost of Basic Project Management Support for eDiscovery

Summer 2024 eDiscovery Pricing Survey (n=61)
Processing Pricing: Per Hour Cost of Advanced Project Management Support for eDiscovery

Summer 2024 eDiscovery Pricing Survey (n=61)

- Less Than $100/Hour: 0.0%
- Between $100 and $200/Hour: 27.9%
- Greater than $200/Hour: 62.3%
- Do Not Know: 9.8%
- Alternative Pricing Model for Per Hour Costs: 0.0%
Review Pricing: Per GB Cost for Predictive Coding in a Technology-Assisted Review for 250 GB or Less

- Less Than $75/GB: 36.1%
- Between $75 and $150/GB: 14.8%
- Greater Than $150/GB: 3.3%
- Do Not Know: 14.8%
- Alternative Pricing Model for Per GB Costs: 31.1%

Summer 2024 eDiscovery Pricing Survey (n=61)
Review Pricing: Per GB Cost for Predictive Coding in a Technology-Assisted Review for 251 GB or More

- Less Than $75/GB: 42.6%
- Between $75 and $150/GB: 8.2%
- Greater Than $150/GB: 3.3%
- Do Not Know: 16.4%
- Alternative Pricing Model for Per GB Costs: 29.5%

Summer 2024 eDiscovery Pricing Survey (n=61)
Review Pricing: Per Hour Cost for Document Review Attorneys to Review Documents Remote

- Less Than $25/Hour: 8.2%
- Between $25 and $40/Hour: 49.2%
- Greater Than $40/Hour: 24.6%
- Do Not Know: 14.8%
- Alternative Pricing Model for Per Hour Costs: 3.3%

Summer 2024 eDiscovery Pricing Survey (n=61)

- Less Than $0.50/Document: 6.6%
- Between $0.50 and $1.00/Document: 31.1%
- Greater Than $1.00/Document: 27.9%
- Do Not Know: 24.6%
- Alternative Pricing Model for Per Doc Costs: 9.8%

Summer 2024 eDiscovery Pricing Survey (n=61)

Summer 2024 eDiscovery Pricing Survey (n=61)

- Less Than $0.50/Document: 11.5%
- Between $0.50 and $1.00/Document: 44.3%
- Greater Than $1.00/Document: 13.1%
- Do Not Know: 21.3%
- Alternative Pricing Model for Per Doc Costs: 9.8%
Context

Hyperlinks

ComplexDiscovery
Market Size
Investments
Industry Surveys
Second Requests

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